

WIHAI 頤海國際控股有限公司 YIHAI INTERNATIONAL HOLDING LTD.

(於開曼群島註冊成立的有限公司) (Incorporated in the Cayman Islands with limited liability) 股份代號 Stock Code: 1579



2024

Interim Report 中期報告

CONTENTS 目錄

| Definitions | 釋義 | 2 |
|--|------------------|----|
| Corporate Information | 公司資料 | 6 |
| Financial Summary | 財務摘要 | 9 |
| Management Discussion and Analysis | 管理層討論與分析 | 10 |
| Corporate Governance and Other Information | 企業管治及其他資料 | 30 |
| Interim Condensed Consolidated Balance Sheet | 中期簡明綜合資產負債表 | 42 |
| Interim Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income | 中期簡明綜合損益及其他全面收益表 | 44 |
| Interim Condensed Consolidated Statement of Changes in Equity | 中期簡明綜合權益變動表 | 46 |
| Interim Condensed Consolidated Statement of Cash Flows | 中期簡明綜合現金流量表 | 47 |
| Notes to the Interim Condensed Consolidated Financial Information | 中期簡明綜合財務資料附註 | 48 |

Definitions

釋義

| "Audit Committee" | the audit committee of the Board | 「審計委員會」 | 」指 | 董事會轄下的審計委 員會 |
|-----------------------------------|--|--------------|----|---|
| "Board" | the board of Directors of the Company | 「董事會」 | 指 | 本公司董事會 |
| "China" or "PRC" | the People's Republic of China and, except where the context requires, references in this interim report to the PRC or China include Hong Kong, Macau and Taiwan | 「中國」 | 指 | 中華人民共和國,除 非文義另有所指外, 否則本中期報告對中 國的提述包括香港、 澳門及台灣 |
| "Company" | Yihai International Holding Ltd. (頤海國際控股有限公司), an exempted company with limited liability incorporated in the Cayman Islands on 18 October 2013 | 「本公司」 | 指 | 頤海國際控股有限公司,一家於2013年10月18日在開曼群島註冊成立的獲豁免有限公司 |
| "Controlling Shareholders" | has the meaning ascribed thereto under the Listing Rules, and unless the context otherwise requires, refers to Mr. Zhang Yong, the non-executive Director, Ms. Shu Ping, an executive Director and the spouse of Mr. Zhang Yong, ZYSP YIHAI Ltd and SP YH Ltd | 「控股股東」 | 指 | 具有上市規則所賦予 的涵義,且除非文義 另有所指,否則指 張勇先生(非執行董事)、舒萍女士(執行董事及張勇先生的配 偶)、ZYSP YIHAI Ltd 及SP YH Ltd |
| "Corporate Governance Code" | the Corporate Governance Code as set out in Appendix C1 to the Listing Rules | 「企業管治 守則」 | 指 | 上市規則附錄C1所載 《企業管治守則》 |
| "Director(s)" | director(s) of the Company | 「董事」 | 指 | 本公司董事 |
| "Group" | the Company and its subsidiaries | 「本集團」 | 指 | 本公司及其附屬公司 |
| "Haidilao" | Haidilao International Holding Ltd., the shares of which are listed on the Stock Exchange (stock code: 6862) | 「海底撈」 | 指 | 海底撈国际控股有限公司,其股份於聯交所上市(股份代號: 6862) |
| "Haidilao Group" | Haidilao and its subsidiaries, the principal business of which is to operate hot pot restaurant chain in the PRC | 「海底撈集團」 | 亅指 | 海底撈及其附屬公司, 主要業務為在中國 經營連鎖火鍋餐廳 |

| "HK\$", "HKD" or "HK dollars" and "cents" | Hong Kong dollars and cents respectively, the lawful currency of Hong Kong | 「港元」及 「港仙」 | 分別 指 | 削香港法定貨幣港元及 港仙 |
|---|---|---------------------|---------|--|
| "Hong Kong" | the Hong Kong Special Administrative Region of | 「香港」 | 指 | 中國香港特別行政區 |
| | the PRC | | | |
| "Listing Rules" | the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited | 「上市規則」 | 指 | 香港聯合交易所有限 公司證券上市規則 |
| "Macau" | the Macau Special Administrative Region of the PRC | 「澳門」 | 指 | 中國澳門特別行政區 |
| "Model Code" | the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix C3 to the Listing Rules | 「標準守則」 | 指 | 上市規則附錄C3所載 《上市發行人董事進行 證券交易的標準守則》 |
| "Nomination Committee" | the nomination committee of the Board | 「提名委員會 ₋ | 指 | 董事會轄下的提名委 員會 |
| "Prospectus" | the prospectus being issued by the Company on 30 June 2016 | 「招股章程」 | 指 | 本公司於2016年6月 30日刊發的招股章程 |
| "Remuneration Committee" | the remuneration committee of the Board | 「薪酬委員會」 | 指 | 董事會轄下的薪酬委 員會 |
| "Renminbi" or "RMB" | Renminbi yuan, the lawful currency of the PRC | 「人民幣」 | 指 | 中國法定貨幣人民幣 元 |
| "Reporting Period" | the six months ended 30 June 2024 | 「報告期」 | 指 | 截至2024年6月30日 止六個月 |
| "RSU" | the restricted share units granted to RSU participants pursuant to the RSU Scheme | 「受限制股份 單位」 | 指 | 根據受限制股份單位 計劃向受限制股份單 位參與者授出的受限 制股份單位 |
| "RSU Scheme" | the RSU scheme approved and adopted by the Company on 24 February 2016 for the grant of RSUs to RSU participants, a summary of the principal terms of which is set in "Directors' Report – The RSU Scheme" to the 2023 annual report of the Company | 「受限制股份 單位計劃」 | 指 | 本公司就向受限制股受限制股份的人工的人工的人工的人工的人工的人工的人工的人工的人工的人工的人工的人工的人工的 |

Definitions

釋義

| "SFO" | the Securities and Futures Ordinance, Chapter 571 of the Laws of Hong Kong, as amended, supplemented or otherwise modified from time to time | 71 of the Laws of Hong Kong, as amended, 條例」 upplemented or otherwise modified from time to | | 香港法例第571章《證券及期貨條例》,經不時修訂、補充或以其他方式修改 |
|-----------------------------------|---|--|---|---|
| "Share(s)" | ordinary share(s) in the share capital of the Company with nominal value of US\$0.00001 each | 「股份」 | 指 | 本公司股本中每股面 值0.00001美元的普 通股 |
| "Shareholder(s)" | shareholder(s) of the Company | 「股東」 | 指 | 本公司股東 |
| "Shuhai Supply Chain" | Shuhai (Beijing) Supply Chain Management Co., Ltd.* (蜀海(北京)供應鏈管理有限責任公司), a limited liability company established in the PRC on 3 June 2014 | 「蜀海供應鏈」 | 指 | 蜀海(北京)供應鏈管理有限責任公司,一家於2014年6月3日在中國成立的有限責任公司 |
| "Shuhai Supply Chain Group" | Shuhai Supply Chain and its subsidiaries | 「蜀海供應鏈 集團」 | 指 | 蜀海供應鏈及其附屬 公司 |
| "SP YH Ltd" | a business company with limited liability incorporated in the British Virgin Islands on 30 June 2020, one of the Controlling Shareholders | 「SP YH Ltd」 | 指 | 一家於2020年6月30 日在英屬處女群島註 冊成立的商業有限公 司,為控股股東之一 |
| "Stock Exchange" | The Stock Exchange of Hong Kong Limited | 「聯交所」 | 指 | 香港聯合交易所有限 公司 |
| "subsidiary" or "subsidiaries" | has the meaning ascribed thereto under the Listing Rules | 「附屬公司」 | 指 | 具有上市規則所賦予 的涵義 |
| "Super Hi" | SUPER HI INTERNATIONAL HOLDING LTD. (特海国际控股有限公司), the shares of which are listed on the Stock Exchange (stock code: 9658) and NASDAQ (ticker symbol: HDL) | 「特海國際」 | 指 | S U P E R H I INTERNATIONAL HOLDING LTD. (特海国际控股有限公司), 其股份於聯交所(股份代號:9658)及納斯達克股票交易所(股票代碼:HDL)上市 |

Definitions 釋義

| "Super Hi Group" | Super Hi and its subsidiaries | 「特海國際 集團」 | 指 | 特海國際及其附屬公 司 |
|----------------------------------|--|---------------------|---|---|
| "US dollars", "USD" or "US\$" | United States dollars, the lawful currency of the United States | 「美元」 | 指 | 美國法定貨幣美元 |
| "we", "us", "our" | the Company and where the context otherwise requires, the Group | 「我們」 | 指 | 本公司及(如文義另 有所指)本集團 |
| "ZYSP YIHAI Ltd" | a business company with limited liability incorporated in the British Virgin Islands on 10 October 2013, one of the Controlling Shareholders | 「ZYSP YIHA Ltd 」 | 指 | 一家於2013年10月 10日在英屬處女群島 註冊成立的商業有限 公司,為控股股東之 |
| "%" | percentage | 「%」 | 指 | 百分比 |

Corporate Information

公司資料

BOARD OF DIRECTORS

Executive Directors

Mr. Sean Shi (Chairman)

Mr. Guo Qiang (Chief Executive Officer)

Mr. Sun Shengfeng

Ms. Shu Ping

Mr. Zhao Xiaokai

Non-executive Director

Mr. Zhang Yong

Independent Non-executive Directors

Ms. Cui Jin (since 26 March 2024) (Note)

Mr. Yau Ka Chi (until 26 March 2024) (Note)

Mr. Qian Mingxing

Ms. Ye Shujun

AUDIT COMMITTEE

Ms. Cui Jin (chairman) (since 26 March 2024) (Note)

Mr. Yau Ka Chi (chairman) (until 26 March 2024) (Note)

Mr. Qian Mingxing

Ms. Ye Shujun

REMUNERATION COMMITTEE

Ms. Ye Shujun (chairman)

Ms. Shu Ping

Mr. Qian Mingxing

NOMINATION COMMITTEE

Mr. Sean Shi (chairman)

Mr. Qian Mingxing

Ms. Ye Shujun

Note:

With effect upon the publication of the announcement in respect of the change of independent non-executive Director on 26 March 2024, Mr. Yau Ka Chi resigned from his positions as an independent non-executive Director and the chairman of the Audit Committee and Ms. Cui Jin was appointed as an independent non-executive Director and the chairman of the Audit Committee. Please refer to the announcement of the Company in respect of the change of independent non-executive Director dated 26 March 2024 for details.

董事會

執行董事

施永宏先生*(董事長)* 郭強先生*(首席執行官)* 孫勝峰先生

舒萍女士

趙曉凱先生

非執行董事

張勇先生

獨立非執行董事

崔勁女士 (2024年3月26日起) (附註) 邱家賜先生 (2024年3月26日止) (附註)

錢明星先生

葉蜀君女士

審計委員會

崔勁女士(主席)(2024年3月26日起)(附註) 邱家賜先生(主席)(2024年3月26日止)(附註)

錢明星先生

葉蜀君女士

薪酬委員會

葉蜀君女士(主席)

舒萍女士

錢明星先生

提名委員會

施永宏先生(主席)

錢明星先生

葉蜀君女士

附註:

邱家賜先生辭任獨立非執行董事及審計委員會主席,而崔勁女士獲委任為獨立非執行董事及審計委員會主席,於2024年3月26日有關獨立非執行董事之變動的公告刊發時生效。詳情請參閱本公司日期為2024年3月26日有關獨立非執行董事之變動的公告。

Corporate Information 公司資料

JOINT COMPANY SECRETARIES

Ms. Yue Dianhong
Ms. Chan Yin Wah

AUTHORIZED REPRESENTATIVES

Mr. Sun Shengfeng Ms. Chan Yin Wah

AUDITOR

PricewaterhouseCoopers

Certified Public Accountants and Registered Public

Interest Entity Auditor

HONG KONG LEGAL ADVISER

Kirkland & Ellis 26/F, Gloucester Tower The Landmark 15 Queen's Road Central Hong Kong

REGISTERED OFFICE

P.O. Box 31119 Grand Pavilion Hibiscus Way 802 West Bay Road Grand Cayman KY1 – 1205 Cayman Islands

CORPORATE HEADQUARTERS

Room 1810 No. 2500 Zhenbei Road Putuo District Shanghai, PRC

聯席公司秘書

岳典宏女士 陳燕華女士

授權代表

孫勝峰先生 陳燕華女士

核數師

羅兵咸永道會計師事務所 註冊會計師及註冊公眾利益實體核數師

香港法律顧問

凱易律師事務所 香港 中環皇后大道中15號 置地廣場 告羅士打大廈26樓

註冊辦事處

P.O. Box 31119 Grand Pavilion Hibiscus Way 802 West Bay Road Grand Cayman KY1 – 1205 Cayman Islands

公司總部

中國上海市 普陀區 真北路2500號 1810室

Corporate Information

公司資料

PRINCIPAL SHARE REGISTRAR AND TRANSFER AGENT IN THE CAYMAN ISLANDS

Suntera (Cayman) Limited Suite 3204, Unit 2A Block 3, Building D P.O. Box 1586 Gardenia Court Camana Bay Grand Cayman, KY1 – 1100 Cayman Islands

PRINCIPAL PLACE OF BUSINESS IN HONG KONG

40th Floor, Dah Sing Financial Centre No. 248 Queen's Road East Wanchai, Hong Kong

HONG KONG SHARE REGISTRAR

Computershare Hong Kong Investor Services Limited Shops 1712-1716 17th Floor, Hopewell Centre 183 Queen's Road East Wanchai, Hong Kong

INVESTOR RELATIONS

Email: tzzgx@yihchina.com

WEBSITE

www.yihchina.com

STOCK CODE

1579

開曼群島主要股份過户登記處和過户代 表

Suntera (Cayman) Limited Suite 3204, Unit 2A Block 3, Building D P.O. Box 1586 Gardenia Court Camana Bay Grand Cayman, KY1 – 1100 Cayman Islands

香港主要營業地點

香港灣仔 皇后大道東248號 大新金融中心40樓

香港證券登記處

香港中央證券登記有限公司 香港灣仔 皇后大道東183號 合和中心17樓 1712至1716室

投資者關係

電郵:tzzgx@yihchina.com

網站

www.yihchina.com

股份代號

1579

Six months ended 30 June 截至6月30日止六個月

| Total liabilities | 負債總額 | 706,454 | 965,028 | -26.8% |
|--|---|---|---|---|
| Liabilities Non-current liabilities Current liabilities | 負債 非流動負債 流動負債 | 161,382 545,072 | 148,317 816,711 | 8.8% -33.3% |
| Total equity | 權益總額 | 4,584,291 | 5,089,410 | -9.9% |
| Equity | 權益 | | | |
| Total assets | 資產總額 | 5,290,745 | 6,054,438 | -12.6% |
| Assets Non-current assets Current assets | 資產 非流動資產 流動資產 | 2,750,460 2,540,285 | 2,867,012 3,187,426 | -4.1% -20.3% |
| | | Unaudited 未經審計 As at 30 June 2024 於2024年6月30日 RMB'000 人民幣千元 | Audited 經審計 As at 31 December 2023 於2023年12月31日 RMB'000 人民幣千元 | Changes over the end of last year 本期末比上年 年末變動 |
| Basic earnings per share attributable to equity holders of the Company (expressed in RMB cents per share) | 本公司權益持有人 應佔每股基本盈利 (以每股人民幣 分列示) | 31.78 | 36.59 | -13.1% |
| Gross profit Operating profit Profit before income tax Profit for the period | 毛利 經營溢利 除所得税前溢利 期內溢利 | 877,508 414,006 459,561 334,143 | 798,589 498,429 526,926 376,960 | 9.9% -16.9% -12.8% -11.4% |
| Revenue Cost of sales | 收入 銷售成本 | 2,926,925 (2,049,417) | 2,616,226 (1,817,637) | 11.9% 12.8% |
| | | 未經審計 2024 2024年 RMB'000 人民幣千元 | 未經審計 2023 2023年 RMB'000 人民幣千元 | Changes over the corresponding period of last year 本期比上年 同期變動 |
| | | Unaudited | 戦主 6 万 30 日正八個万 Unaudited | |

2024 INTERIM PERFORMANCE REVIEW

In the first half of 2024, with the domestic economy maintaining overall stability, experiencing steady growth in residents' income, and the gradual effects of macroeconomic policies becoming evident, the national economy continued its positive trend of steady improvement. This provided a conducive environment for the ongoing recovery of consumer market demand and expenditure.

In the first half of 2024, the Group focused its core efforts on enhancing channel building, refining management practices, enhancing product research and development mechanisms, further expanding its presence in both business-end and overseas markets, promoting a multi-brand approach and optimizing its supply chain management processes simultaneously.

Regarding channel building, the Group has adopted a refined and standardized channel management strategy, conducted in-depth market research and focused on the healthy and benign development of sales channels, while actively attempting to pursue emerging channels in light of the diverse characteristics of the channels, in order to strengthen the expansion and extension of sales channels. Additionally, by optimizing the "partners" assessment system with an appraisal and incentive system focusing on "incremental growth", the Group aimed to invigorate the sales team's enthusiasm and creativity. Furthermore, the Group consistently deepened the construction and innovation of the information system. By integrating intelligent recognition technologies, we are capable of gathering and analysing data on channel turnover, point of sale figures, distribution rates, and market dynamics. This measure not only enhanced our ability to monitor the sales trends but also enabled us to catch up changing market dynamics swiftly and adjust the tactics for the adaptations in a timely manner.

In terms of research and development of the products, the Group adhered to the approach of the "project-based products" system, guided by a "methodology" that combines long-term accumulation and continuous verification and observes shifts in consumer demands. Through multi-dimensional exploration and experimentation of upstream resources, manufacturing processes and etc., the Group continued to carry out diversified innovations in its product flavour and forms to meet consumer needs for extension for diversified usage scenarios and cost-effectiveness. At the same time, the Group further expands its business-end customers and overseas markets by segmenting customer needs, developing localized product matrix, optimizing product structure, and continuously meeting the diverse consumption demands of consumers across different regions and at various levels.

2024年中期業績回顧

2024年上半年,國內經濟運行總體平穩,居民收入穩定增長,宏觀政策效應逐漸釋放,國民經濟延續穩中有進的向好態勢,為消費市場需求和消費支出持續恢復提供了良好的環境。

2024年上半年,本集團主要業務重點為加強渠道建設與精細化管理,完善產品研發機制並進一步拓展B端及海外市場,推動多品牌戰略,同時優化供應鏈管理。

在渠道建設方面,本集團通過精細化、 規範化的渠道管理策略,深入市場調 研,注重銷售渠道健康良性發展的同 時,結合渠道多樣性特點,積極嘗試佈 局新興渠道,以加強銷售渠道的拓展及 延伸。同時,本集團優化了「合夥人」考 核制度,採用以「增量」為核心的考核及 激勵機制,以激發銷售團隊的積極性和 創造力。除此之外,本集團持續深化信 息化系統的建設和創新。通過融合智能 識別技術,我們能夠收集並分析渠道周 轉、售點數量、分銷率及市場活躍度的 情況,這一舉措不僅加強了我們對銷售 趨勢的監控能力,而且使我們能夠迅速 捕捉市場動態,及時調整策略以適應變 化。

As to the brand strategy, the Group maintained its multi-brand strategy, adopting the brands "Magic Cook (筷手小廚)" and "Haidilao (海底撈)" based on precise positioning of product attributes to ensure that brand features and product strengths complement each other and create synergies. Through online and offline promotion for "Magic Cook" brand, including material displays, collaborative promotions, and consumer interactions, the Group raised brand vitality and consumer loyalty constantly, achieving its multi-brand strategic plan.

In the realm of supply chain management, the Group successfully launched the Bazhou Phase II project in Hebei Province in the first quarter of 2024, with a planned annual production capacity of 28,000 tonnes for convenient ready-to-eat food products. Additionally, the beef tallow production base (Phase I) of Yihai (Anhui) Food Technology Co. Ltd., a subsidiary of the Company, commenced operations in the second guarter of 2024, with a planned annual production capacity of 57,000 tonnes. The Group continuously adjusted and optimized the allocation of production capacity to adapt to changing market demands. Through technological innovations and manufacturing process advancement, coupled with stringent supply chain control system, the Group has continuously strengthened efficiency and flexibility of production process and further improved the product quality and productivity with the safety and stability of the product assured, enhancing the product competitiveness. At the same time, the Group is dedicated to enhancing intelligent production level and selfproduction ratio as well as actively developing the overseas supply chain system to fortify the global supply network stability.

BUSINESS REVIEW

For the six months ended 30 June 2024, the Group recorded the revenue of RMB2,926.9 million, representing a year-on-year increase of 11.9%, and a net profit of RMB334.1 million, representing a year-on-year decrease of 11.4%.

在品牌策略方面,本集團繼續執行多品 牌推廣策略,根據精準定位產品屬性, 確定「筷手小廚」與「海底撈」品牌的使 用,確保品牌特性與產品優勢相輔相 成,形成協同效應。同時通過物料相 示、聯名宣傳及消費者互動等方式, 「筷手小廚」品牌進行線上線下的 傳播,不斷提升品牌活力和消費者 度,實現本集團多品牌戰略規劃。

在供應鏈管理方面,本集團位於河北省 霸州二期的項目已於2024年一季度投 產,規劃年產能為方便速食產品2.8萬 噸;本公司附屬公司頤海(安徽)食品 科技有限公司的牛油生產基地一期已於 2024年二季度投產,年規劃產能5.7萬 噸。本集團不斷調整和優化產能配置以 適應市場需求的變化,並通過技術創 新、工藝改進,以及嚴格的供應鏈控制 體系,不斷強化生產流程的高效性和靈 活性,從而進一步提高產品質量和生產 效率,確保產品的安全性和穩定性,提 升產品競爭力。同時,本集團致力於不 斷提高工廠的智能化生產水平及自產比 例,並積極佈局海外供應鏈體系,以增 強全球供應網絡的穩定性。

業務回顧

截至2024年6月30日止六個月,本集團 收入為人民幣2,926.9百萬元,同比增長 11.9%;淨利潤為人民幣334.1百萬元, 同比降低11.4%。

Sales Channels

The Group continued to provide cooking condiment solutions to family cooking customers, catering service providers and food industry companies and also remained as the supplier of condiment products to Haidilao, Super Hi and Shuhai Supply Chain, each a related party of the Group, and their respective subsidiaries. At the same time, the Group also provided consumers with a variety of delicious food products. For the six months ended 30 June 2024, the major products of the Group included, among others, hot pot condiments, compound condiments and convenient ready-to-eat food products, and the major channels for sales to third parties included distributors, e-commerce, and catering customers. For the six months ended 30 June 2024, the Group's business of sales to third-party distributors covered a total of 34 provincial-level administrative regions in China as well as 49 overseas countries and regions.

In the first half of 2024, the Group continued to prioritize a refined and standardized channel management model as the core strategy for constructing and expanding third-party sales channels. By meticulously analysing and quantifying the distinctions among various channels and regions, tailored management models and personnel structures were applied to refine channel management. Simultaneously, the "partners" assessment system was further improved, with scientifically formulated process evaluation and performance indicators established to different stages of channel building. By replacing "responsible profit" with "incremental profit" as the primary assessment and incentive indicator, employees' enthusiasm and initiative were maximized, leading to improved channel operational efficiency. The Group insisted on the construction of information systems and the development of data analysis platforms, with an emphasis on enhancing practicality and operability, and increasing the dimension of capturing dynamic data. This approach facilitated the efficient, automated, and intelligent functioning of sales channels, providing robust support and assurance for the development of channel building and strategic positioning. For the six months ended 30 June 2024, the sales revenue from third parties amounted to RMB1,937.9 million, representing a year-on-year increase of 12.1%.

銷售渠道

2024年上半年,本集團仍將精細化、標 準化的渠道管理模式作為第三方銷售渠 道建設和拓展的核心戰略,通過分析量 化不同渠道和區域的差異性,為其匹配 相應的管理模式及人員結構,細化渠道 管理。同時進一步完善「合夥人」考核機 制,針對不同的渠道發展階段,制定科 學合理的過程考核與業績評價指標,通 過將「增量利潤」代替「責任利潤」作為主 要考核激勵指標,充分調動員工積極性 及主觀能動性,提升渠道運作效率。本 集團堅持信息化系統建設,搭建數據分 析平台,加強其實用性及可操作性,增 加數據動態捕捉維度,實現銷售渠道高 效率、自動化、智能化運作,為渠道建 設發展和戰略佈局提供有力的支持與保 障。截至2024年6月30日止六個月,第 三方銷售收入為人民幣1,937.9百萬元, 同比增長12.1%。

Regarding e-commerce channels, the Group not only redefined the target customers and market position within the e-commerce sector but also achieved a high level of professionalism in e-commerce channel operations through a series of adjustments to online marketing strategies and optimizations in organizational structure. By simultaneously identifying distinctions in consumer profiles between online and offline platforms, the Group identified strong single products suitable for online platforms. Tailored marketing plans were developed for various holidays and promotional events. Through initiatives such as collaborative promotion with the "Maltese Puppy Life (線條小狗)" IP, the "Pig Stomach and Chicken Soup with Peppercorns at Daytime and Spicy and Sour Hot Pot at Night (早胡晚紅)" pop-up event, and interaction at music festivals, actively leveraging the synergy effects among products, channels, and marketing on online platforms. This approach increased consumer interactions, particularly inspiring young individuals to explore new choices within the realm of the "night economy", consequently enhancing product and brand exposure continuously. As at 30 June 2024, the Group operated 9 flagship stores on e-commerce platforms such as Tmall.com, JD.com, and Pinduoduo. com. For the six months ended 30 June 2024, the sales revenue from e-commerce channels amounted to RMB175.3 million, representing a year-on-year increase of 12.4%.

電商渠道方面,本集團不僅重新明確了 電商板塊的目標客群和市場定位,還通 過採取一系列的線上營銷策略調整和組 織架構優化措施,實現電商渠道專業化 運營,並根據線上線下消費者畫像的差 異性,挖掘適應於線上平台的強勢單 品。根據不同的節日及促銷節點,制定 具有針對性的營銷方案,並通過「線條小 狗 IP聯名、「早胡晚紅 | 快閃活動以及音 樂節互動等方式,積極發揮線上平台產 品、渠道及營銷三位一體的串聯作用, 增加與消費者互動的同時,激發年輕圈 層在「夜經濟」浪潮下的新選擇,不斷提 高產品及品牌的曝光度。截至2024年6 月30日,本集團在天貓、京東、拼多多 等電商平台擁有9家旗艦店。本集團截至 2024年6月30日止六個月,電商渠道的 銷售收入為人民幣175.3百萬元,同比增 長12.4%。

For sales to related parties (i.e. sales to the Haidilao Group, the Super Hi Group and the Shuhai Supply Chain Group), with the ongoing recovery of the catering market, coupled with the refinement of business strategies by related parties through understanding consumer demands and innovating high-quality services to attract consumers, the Group witnessed an increase in the sales to related parties. For the six months ended 30 June 2024, the sales revenue from the Group's related parties amounted to RMB989.1 million, representing a year-on-year increase of 11.5%.

Products

In the first half of 2024, the Group continued its dedication to a product research and development system that integrates management under the guidance of the innovation committee members and detailed execution by product team leaders, emphasizing a product research and development approach that bridges theoretical concepts with practical applications, exploring the diverse and personalized needs of consumers, and aims for innovation in both product taste and form. Through collaborations with local governments, traditional brewing techniques were harmonized with scientific production methods to further delve into unique local flavour preferences and their heritage evolution. Striving to offer consumers novel taste experiences, the Group consistently explored market requirements. The Group

在向關聯方的銷售方面(指向海底撈集團、特海國際集團以及蜀海供應鏈集團),隨著餐飲市場持續恢復,加之關聯方通過洞察消費需求改善經營策略,創新優質的服務吸引消費者,本集團的關聯方銷售也有所增長。截至2024年6月30日止六個月,本集團關聯方的銷售收入為人民幣989.1百萬元,同比增長11.5%。

產品

constantly expanded in business-end market, exchanged the real-time information of consumer-end taste, consumption trend and etc. with the business-end demand. Enriching its matrix of business-end products, meticulously analysing and constructing user profiles, and professionally coordinating across different channels, the Group continuously provided tailored cooking condiment solutions to diverse business-end clients. For overseas products, the Group diligently conducted in-depth research into the culinary cultures of target markets, making innovative product adjustments based on local taste trends and consumption habits to enhance product acceptance and expand its presence in overseas markets continually. Leveraging the Group's supply chain advantages and deep insights into taste preferences, the Group has continuously improved the recognition from overseas business-end clients and e-commerce customers on products.

Currently, hot pot condiments, compound condiments and convenient ready-to-eat food product series remain as the major products of the Group. For the six months ended 30 June 2024, the new products in each category amounted to more than 50 in total, including zero-additives series, instant meal options, crayfish seasonings and a variety of convenient ready-to-eat food with new flavours. At the same time, considering both the market feedbacks and sales situations, we discontinued the sales of certain products and consolidated certain product specifications. As at 30 June 2024, the Group had over 200 kinds of products (excluding business-end customized products) for sale.

目前,本集團主營產品仍集中於火鍋調味料、複合調味料及方便速食系列。截至2024年6月30日止六個月,各品類增產品合計超50個,其中包括零添加類於,使捷菜系列、小龍蝦調味料及多種方便速食的新口味。同時,我們結為多產品的市場反饋及動銷情況,停止銷售部分產品並整合部分產品規格。截至2024年6月30日,本集團在售的產品超過200款(不含B端定制產品)。

The table below sets forth the data on the Group's revenue, sales volume and average selling price by product categories and distribution channels for the periods as indicated:

下表載列於所示期間本集團按產品類別 及經銷渠道劃分的收入、銷量及平均售 價數據:

For the six months ended 30 June 截至6月30日止六個月

| | | | 2024 2024年 | | | 2023 2023年 | |
|-------------------------|----------------------|-----------|---------------|------------------|-----------|---------------|------------------|
| | | | | Average | | | Average |
| | | | | selling price | | | selling price |
| | | | Sales | per kg | | Sales | per kg |
| | | Revenue | volume | 每公斤 | Revenue | volume | 每公斤 |
| | | 收入 | 銷量 | 平均售價 | 收入 | 銷量 | 平均售價 |
| | | (RMB'000) | (tonnes) | (RMB) | (RMB'000) | (tonnes) | (RMB) |
| | | (人民幣千元) | (噸) | (人民幣元) | (人民幣千元) | (噸) | (人民幣元) |
| Hot pot condiments(1) | 火鍋調味料(1) | | | | | | |
| Third parties | 第三方 | 860,246 | 32,863 | 26.2 | 814,675 | 28,438 | 28.6 |
| Related parties | 關聯方 | 887,273 | 51,881 | 17.1 | 839,540 | 41,393 | 20.3 |
| Subtotal | 小計 | 1,747,519 | 84,744 | 20.6 | 1,654,215 | 69,831 | 23.7 |
| Compound condiments (2) | 複合調味料 ⁽²⁾ | | | | | | |
| Third parties | 第三方 | 430,179 | 18,218 | 23.6 | 346,680 | 14,241 | 24.3 |
| Related parties | 關聯方 | 24,232 | 1,396 | 17.4 | 18,656 | 792 | 23.6 |
| Subtotal | 小計 | 454,411 | 19,614 | 23.2 | 365,336 | 15,033 | 24.3 |
| Convenient | 方便速食 ⁽³⁾ | | | | | | |
| ready-to-eat | | | | | | | |
| food products (3) | | | | | | | |
| Third parties | 第三方 | 622,907 | 18,097 | 34.4 | 544,060 | 15,239 | 35.7 |
| Related parties | 關聯方 | 77,567 | 4,754 | 16.3 | 28,970 | 1,091 | 26.6 |
| Subtotal | 小計 | 700,474 | 22,851 | 30.7 | 573,030 | 16,330 | 35.1 |
| Others ⁽⁴⁾ | 其他(4) | 24,521 | 5,337 | 4.6 | 23,645 | 2,420 | 9.8 |
| Total | 總計 | 2,926,925 | 132,546 | 22.1 | 2,616,226 | 103,614 | 25.2 |

Management Discussion and Analysis

管理層討論與分析

Notes:

- (1) Mainly including the Group's sales of hot pot soup flavourings and hot pot dipping sauce products
- (2) Mainly including the Group's sales of products such as Chinese-style and Western-style compound condiments, ready-to-eat sauce, chicken powder and spices
- (3) Mainly including the Group's sales of products such as self-serving products (e.g. self-serving small hot pots), instant vermicelli, instant meal, puffed food, etc.
- (4) Mainly including the Group's sales of products such as raw materials for trade and packaged goods

The table below sets forth the revenue of the Company in absolute terms and the percentage of the revenue of the Company by product categories for the periods as indicated:

附註:

- (1) 主要包含本集團銷售的火鍋底料及火 鍋蘸料產品
- (2) 主要包含本集團銷售的中式、西式複 合調味料、即食醬、雞粉及香辛料製 品等產品
- (3) 主要包含本集團銷售的自加熱火鍋等 自熱產品,以及沖泡粉、快捷菜、膨 化食品等
- (4) 主要包含本集團銷售的貿易類原材料 及包裝物等

下表載列所示期間本公司按產品類別劃 分的收入的絕對值及佔本公司收入的百 分比:

For the six months ended 30 June 截至6月30日止六個月

| | | _ | 024 | |)23 |
|----------------------------|---------|-----------|--------------|-----------|--------------|
| | | 20 | 24年 | 202 | 23年 |
| | | Revenue | | Revenue | |
| | | 收入 | | 收入 | |
| | | (RMB'000) | % of revenue | (RMB'000) | % of revenue |
| | | (人民幣千元) | 佔收入百分比 | (人民幣千元) | 佔收入百分比 |
| Revenue from hot pot | 火鍋調味料收入 | | | | |
| condiments | | 1,747,519 | 59.7% | 1,654,215 | 63.2% |
| Revenue from compound | 複合調味料收入 | | | | |
| condiments | | 454,411 | 15.5% | 365,336 | 14.0% |
| Revenue from convenient | 方便速食收入 | | | | |
| ready-to-eat food products | | 700,474 | 23.9% | 573,030 | 21.9% |
| Other revenue | 其他收入 | 24,521 | 0.9% | 23,645 | 0.9% |
| Total revenue | 總收入 | 2,926,925 | 100% | 2,616,226 | 100% |

FINANCIAL REVIEW

Revenue

收入

財務回顧

The revenue of the Group increased by 11.9% from RMB2,616.2 million for the six months ended 30 June 2023 to RMB2,926.9 million for the corresponding period in 2024.

本集團的收入由截至2023年6月30日 止六個月的人民幣2.616.2百萬元增加 11.9%至2024年同期的人民幣2,926.9百 萬元。

Revenue by product

按產品劃分的收入

For the six months ended 30 June 截至6月30日止六個月

| | | | 24 4年 | 2023 2023年 | | |
|------------------------------|-----------|-----------|-----------------|---------------|--------------|--|
| | | 202 | % of | 202 | % of | |
| | | | revenue | | revenue | |
| | | | from hot pot | | from hot pot | |
| | | Revenue | condiments | Revenue | condiments | |
| | | 收入 | 佔火鍋 | 收入 | 佔火鍋 | |
| | | (RMB'000) | 調味料收入 | (RMB'000) | 調味料收入 | |
| | | (人民幣千元) | 百分比 | (人民幣千元) | 百分比 | |
| Revenue from hot pot | 火鍋調味料產品收入 | | | | | |
| condiments products | | | | | | |
| Revenue from third parties | 來自第三方收入 | 860,246 | 49.2% | 814,675 | 49.2% | |
| Revenue from related parties | 來自關聯方收入 | 887,273 | 50.8% | 839,540 | 50.8% | |
| Total revenue from hot pot | 火鍋調味料產品 | | | | | |
| condiments products | 總收入 | 1,747,519 | 100% | 1,654,215 | 100% | |

Revenue from hot pot condiment products increased by 5.6% from RMB1,654.2 million for the six months ended 30 June 2023 to RMB1,747.5 million for the corresponding period in 2024, accounting for 59.7% of the revenue for the same period. Among this, revenue from sales of hot pot condiment products to related parties increased by 5.7% year-on-year, which was primarily due to an increase in demand attributable to the increase in customer traffic at the stores of related parties. Revenue from sales of hot pot condiment products to third parties increased by 5.6% year-on-year, which was mainly attributable to the increase in the number of newly launched hot pot dipping sauce products.

火鍋調味料產品所得收入由截至2023 年6月30日止六個月的人民幣1,654.2百 萬元增加5.6%至2024年同期的人民幣 1,747.5百萬元,佔同期收入的59.7%。 其中,向關聯方銷售火鍋調味料產品收 入同比增加5.7%,增長原因主要是關聯 方門店客流量增加而促進需求增加。向 第三方銷售的火鍋調味料產品收入同比 增長5.6%,增長原因主要是火鍋蘸料新 產品增加。

For the six months ended 30 June 截至6月30日止六個月

| | | 20 202 | | 2023 2023年 | |
|----------------------------------|----------|-----------|--------------|---------------|--------------|
| | | | % of | | % of |
| | | | revenue from | | revenue from |
| | | | compound | | compound |
| | | Revenue | condiments | Revenue | condiments |
| | | 收入 | 佔複合 | 收入 | 佔複合 |
| | | (RMB'000) | 調味料收入 | (RMB'000) | 調味料收入 |
| | | (人民幣千元) | 百分比 | (人民幣千元) | 百分比 |
| Revenue from compound condiments | 複合調味料收入 | | | | |
| Revenue from third parties | 來自第三方收入 | 430,179 | 94.7% | 346,680 | 94.9% |
| Revenue from related parties | 來自關聯方收入 | 24,232 | 5.3% | 18,656 | 5.1% |
| Total revenue from | 複合調味料總收入 | | | | |
| compound condiments | | 454,411 | 100% | 365,336 | 100% |

Revenue from compound condiments increased by 24.4% from RMB365.3 million for the six months ended 30 June 2023 to RMB454.4 million for the corresponding period of 2024, accounting for 15.5% of the revenue for the same period. Among this, the revenue from sales of compound condiments to related parties increased by 29.9%, mainly because new Maocai and spicy hot pot condiment products were launched; and the revenue from sales of compound condiments to third parties increased by 24.1%, mainly attributable to the launch of new crayfish seasoning products and the increase in customized condiment products for business-end customers.

複合調味料所得收入由截至2023年6月30日止六個月的人民幣365.3百萬元增加24.4%至2024年同期的人民幣454.4百萬元,佔同期收入的15.5%。其中,向關聯方銷售複合調味品收入增加29.9%,增長原因主要是新品冒菜及麻辣燙調味料產品上市;向第三方銷售複合調味料收入增長24.1%,增長原因主要是小龍蝦調味料新產品上市及B端客戶定制類調味料增加。

For the six months ended 30 June 截至6月30日止六個月

| | | 20 | 024 | 2023 | |
|--|-----------|-----------|---------------|-----------|---------------|
| | | 202 | 24年 | 2023年 | |
| | | | % of | | % of |
| | | | revenue from | | revenue from |
| | | | convenient | | convenient |
| | | | ready-to-eat | | ready-to-eat |
| | | Revenue | food products | Revenue | food products |
| | | 收入 | 佔方便 | 收入 | 佔方便 |
| | | (RMB'000) | 速食產品 | (RMB'000) | 速食產品 |
| | | (人民幣千元) | 收入百分比 | (人民幣千元) | 收入百分比 |
| Revenue from convenient ready-to-eat food products | 方便速食產品收入 | | | | |
| Revenue from third parties | 來自第三方收入 | 622,907 | 88.9% | 544,060 | 94.9% |
| Revenue from related parties | 來自關聯方收入 | 77,567 | 11.1% | 28,970 | 5.1% |
| Total revenue from convenient | 方便速食產品總收入 | | | | |
| ready-to-eat food products | | 700,474 | 100% | 573,030 | 100% |

The revenue from convenient ready-to-eat food products increased by 22.2% from RMB573.0 million for the six months ended 30 June 2023 to RMB700.5 million for the corresponding period of 2024, accounting for 23.9% of the revenue for the same period. Among this, the revenue from sales of convenient ready-to-eat food products to related parties increased by 167.7%, which was primarily due to the increase in sales volume of puffed food and braised food; and the revenue from sales of convenient ready-to-eat food products to third parties increased by 14.5%, which was mainly due to the upgrade of small hot pot products and the launch of new products.

方便速食產品所得收入由截至2023年6月30日止六個月的人民幣573.0百萬元增加22.2%至2024年同期的人民幣700.5百萬元,佔同期收入的23.9%。其中,向關聯方銷售方便速食產品收入增長原因主要是膨化和滷味食品銷量增加;向第三方銷售方便速食產品收入增長14.5%,增長原因主要是小火鍋產品升級和新品上市。

Revenue by distribution network

按經銷網絡劃分的收入

For the six months ended 30 June 截至6月30日止六個月

| | | 2024 2024年 | | 202 2023 | |
|----------------------------|-----------|---------------|------------|-------------|------------|
| | | Revenue | % of total | Revenue | % of total |
| | | 收入 | revenue | 收入 | revenue |
| | | (RMB'000) | 佔總收入 | (RMB'000) | 佔總收入 |
| | | (人民幣千元) | 百分比 | (人民幣千元) | 百分比 |
| Related party customers | 關聯方客户 | | | | |
| Haidilao Group, Super | 海底撈集團、 | | | | |
| Hi Group and Shuhai Supply | 特海國際集團及蜀 | | | | |
| Chain Group | 海供應鏈集團 | 989,072 | 33.8% | 887,339 | 33.9% |
| Third party customers | 第三方客户 | | | | |
| Distributors | 經銷商 | 1,691,362 | 57.8% | 1,536,599 | 58.7% |
| E-commerce | 電商 | 175,284 | 6.0% | 155,883 | 6.0% |
| Others | 其他 | | | | |
| Catering and food product | 餐飲及食品公司 | | | | |
| companies | | 67,086 | 2.3% | 33,429 | 1.3% |
| Ad hoc sales event | 一次性銷售活動 | 4,121 | 0.1% | 2,976 | 0.1% |
| Total revenue | 總收入 | 2,926,925 | 100% | 2,616,226 | 100% |

In the first half of 2024, with the ongoing recovery of the catering market and the refinement of business strategies by related parties, sales to related parties of the Group saw an increase. Sales revenue from sales to related parties (mainly refers to the Haidilao Group, the Super Hi Group and the Shuhai Supply Chain Group) was RMB989.1 million for the six months ended 30 June 2024, representing a year-on-year increase of 11.5%.

For the six months ended 30 June 2024, the sales revenue from sales to distributors was RMB1,691.4 million, representing a year-on-year increase of 10.1%, mainly due to the strengthening of theme-based promotion activities and the promotion of new products; and the sales revenue from e-commerce channels was RMB175.3 million, representing a year-on-year increase of 12.4%, mainly because we enhanced the effort in online live streaming and product promotion.

2024年上半年隨著餐飲市場持續恢復,加之關聯方經營策略改善,本集團的關聯方銷售也有所增長,截至2024年6月30日止六個月向關聯方(主要指海底撈集團、特海國際集團以及蜀海供應鏈集團)銷售的銷售收入為人民幣989.1百萬元,同比增加11.5%。

截至2024年6月30日止六個月向經銷商銷售的銷售收入為人民幣1,691.4百萬元,同比增長10.1%,主要原因為主題活動宣傳及新品推廣力度加強;電商渠道的銷售收入為人民幣175.3百萬元,同比增長12.4%,主要原因為我們加強了線上直播及產品的宣傳推廣。

Revenue by geographic region

按地域劃分的收入

The table below sets forth the revenue of the Group by geographic regions for the periods as indicated:

下表列示了本集團於所示期間以地域劃 分的收入:

For the six months ended 30 June 截至6月30日止六個月

| | | 2024 | | 2023 | |
|--------------------|-------|-----------|--------------|-----------|--------------|
| | | 2024年 | | 2023年 | |
| | | Revenue | | Revenue | |
| | | 收入 | | 收入 | |
| | | (RMB'000) | % of revenue | (RMB'000) | % of revenue |
| | | (人民幣千元) | 佔收入百分比 | (人民幣千元) | 佔收入百分比 |
| Northern China (5) | 華北(5) | 1,233,406 | 42.1% | 1,137,334 | 43.5% |
| Southern China (6) | 華南(6) | 1,495,767 | 51.1% | 1,314,345 | 50.2% |
| Other markets | 其他市場 | 197,752 | 6.8% | 164,547 | 6.3% |
| Total Revenue | 總收入 | 2,926,925 | 100% | 2,616,226 | 100% |

Notes:

- (5) Including Heilongjiang, Jilin, Liaoning, Nei Mongol, Beijing, Tianjin, Hebei, Shandong, Shanxi, Henan, Ningxia, Shaanxi, Gansu, Qinghai, Xinjiang and Xizang
- (6) Including Jiangsu, Shanghai, Zhejiang, Anhui, Jiangxi, Fujian, Hubei, Hunan, Guangdong, Chongqing, Guizhou, Guangxi, Sichuan, Yunnan and Hainan

Cost of Sales

The Group's cost of sales, including raw materials, employee benefit expenses, depreciation and amortization and utilities etc., increased by 12.8% from RMB1,817.6 million for the six months ended 30 June 2023 to RMB2,049.4 million for the corresponding period of 2024. The increase in cost of sales was mainly attributable to the increase in sales volume.

附註:

- (5) 包括黑龍江、吉林、遼寧、內蒙古、 北京、天津、河北、山東、山西、河 南、寧夏、陝西、甘肅、青海、新疆 及西藏
- (6) 包括江蘇、上海、浙江、安徽、江西、福建、湖北、湖南、廣東、重慶、貴州、廣西、四川、雲南及海南

銷售成本

本集團的銷售成本(包括原材料、僱員福利開支、折舊及攤銷及公用事業等)由截至2023年6月30日止六個月的人民幣1,817.6百萬元增加12.8%至2024年同期的人民幣2,049.4百萬元,銷售成本的增加主要是由於銷量的增加。

Gross Profit and Gross Profit Margin

毛利及毛利率

For the six months ended 30 June 截至6月30日止六個月

| | | 2024 | | 2023 | |
|-------------------------|-------|---------------------|---------------------|--------------|--------------|
| | | 2024年 | | 2023年 | |
| | | Gross profit | Gross profit | Gross profit | Gross profit |
| | | 毛利 | margin | 毛利 | margin |
| | | (RMB'000) | 毛利率 | (RMB'000) | 毛利率 |
| | | (人民幣千元) | % | (人民幣千元) | % |
| Hot pot condiments | 火鍋調味料 | 546,676 | 31.3% | 544,563 | 32.9% |
| Third parties | 第三方 | 416,171 | 48.4% | 391,171 | 48.0% |
| Related parties | 關聯方 | 130,505 | 14.7% | 153,392 | 18.3% |
| Compound condiments | 複合調味料 | 157,545 | 34.7% | 120,455 | 33.0% |
| Third parties | 第三方 | 153,046 | 35.6% | 117,721 | 34.0% |
| Related parties | 關聯方 | 4,499 | 18.6% | 2,734 | 14.7% |
| Convenient ready-to-eat | 方便速食 | | | | |
| food products | | 172,947 | 24.7% | 133,212 | 23.2% |
| Third parties | 第三方 | 161,463 | 25.9% | 126,366 | 23.2% |
| Related parties | 關聯方 | 11,484 | 14.8% | 6,846 | 23.6% |
| Others | 其他 | 340 | 1.4% | 358 | 1.5% |
| Total | 總計 | 877,508 | 30.0% | 798,588 | 30.5% |

The Group's gross profit increased by 9.9% from RMB798.6 million for the six months ended 30 June 2023 to RMB877.5 million for the corresponding period in 2024, and the gross profit margin decreased from 30.5% for the six months ended 30 June 2023 to 30.0% for the corresponding period in 2024. The decrease in gross profit margin was mainly due to price adjustment of hot pot condiments sold to related parties in accordance with the market conditions.

Distribution Expenses

The Group's distribution expenses increased by 46.9% from RMB239.8 million for the six months ended 30 June 2023 to RMB352.3 million for the corresponding period in 2024. The Group's distribution expenses as a percentage of the Group's revenue increased from 9.2% for the six months ended 30 June 2023 to 12.0% for the corresponding period in 2024. The increase in distribution expenses was mainly attributable to the increase in online marketing expenses and transportation expenses.

本集團的毛利由截至2023年6月30日止 六個月的人民幣798.6百萬元增加9.9% 至2024年同期的人民幣877.5百萬元,而 毛利率由截至2023年6月30日止六個月 的30.5%降低至2024年同期30.0%,毛 利率降低的原因主要是對關聯方銷售的 火鍋底料依據市場進行價格調整所致。

經銷開支

本集團的經銷開支由截至2023年6月30日止六個月的人民幣239.8百萬元增加46.9%至2024年同期的人民幣352.3百萬元。本集團的經銷開支佔本集團收入由截至2023年6月30日止六個月的9.2%增加至2024年同期的12.0%。經銷開支增加的主要原因是線上營銷費用及運輸費用增加。

Administrative Expenses

The Group's administrative expenses decreased by 0.4% from RMB140.8 million for the six months ended 30 June 2023 to RMB140.2 million for the corresponding period in 2024. The Group's administrative expenses as a percentage of the Group's revenue decreased from 5.4% for the six months ended 30 June 2023 to 4.8% for the corresponding period in 2024.

Other Income and Gains - Net

The Group's net amount of other income and gains decreased by 63.9% from RMB80.4 million for the six months ended 30 June 2023 to RMB29.0 million for the corresponding period in 2024, which was primarily due to the increase in net foreign exchange losses and the decrease in government grants.

Finance Income - Net

The Group's net amount of finance income increased by 60.0% from RMB28.5 million for the six months ended 30 June 2023 to RMB45.6 million for the corresponding period in 2024, which was mainly attributable to the increase in interest income as a result of the increase in the average deposit balance by the Group and the increase in deposit interest rate.

Profit before Income Tax

As a result of the foregoing, the Group's profit before income tax decreased by 12.8% from RMB526.9 million for the six months ended 30 June 2023 to RMB459.6 million for the corresponding period in 2024, which was primarily due to the increase in distribution expenses.

Income Tax Expenses

The Group's income tax expenses decreased by 16.4% from RMB150.0 million for the six months ended 30 June 2023 to RMB125.4 million for the corresponding period in 2024. The effective tax rate decreased from 28.5% for the six months ended 30 June 2023 to 27.3% for the corresponding period in 2024.

行政開支

本集團的行政開支由截至2023年6月30日止六個月的人民幣140.8百萬元減少0.4%至2024年同期的人民幣140.2百萬元。本集團行政開支佔本集團收入的百分比由截至2023年6月30日止六個月的5.4%減少至2024年同期的4.8%。

其他收入及收益淨額

本集團的其他收入及收益淨額由截至 2023年6月30日止六個月的人民幣80.4 百萬元減少63.9%至2024年同期的人民 幣29.0百萬元,主要是匯兑損失淨額增 加和政府補助下降所致。

融資收入淨額

本集團的融資收入淨額由截至2023年6月30日止六個月的人民幣28.5百萬元增加60.0%至2024年同期的人民幣45.6百萬元,主要是由於集團平均存款金額增加以及存款利率上升利息收入增加。

除所得税前利潤

由於上文所述內容,本集團的除所得税前利潤由截至2023年6月30日止六個月的人民幣526.9百萬元減少12.8%至2024年同期的人民幣459.6百萬元,主要是經銷開支增加所致。

所得税開支

本集團的所得税開支由截至2023年6月30日止六個月的人民幣150.0百萬元減少16.4%至2024年同期的人民幣125.4百萬元。有效税率由截至2023年6月30日止六個月的28.5%減少至截至2024年同期的27.3%。

Management Discussion and Analysis

管理層討論與分析

Net Profit for the Period

As a result of the foregoing, the Group's net profit decreased by 11.4% from RMB377.0 million for the six months ended 30 June 2023 to RMB334.1 million for the corresponding period in 2024. Basic earnings per share decreased from RMB36.59 cents for the six months ended 30 June 2023 to RMB31.78 cents for the corresponding period in 2024 and net profit margin decreased from 14.4% for the six months ended 30 June 2023 to 11.4% for the corresponding period of 2024, which were attributable to the increase in distribution expenses and the decrease in other income and gains – net, resulting in the decrease in net profit.

Capital Liquidity and Financial Resources

For the six months ended 30 June 2024, the Group's operations were mainly funded by the cash generated from its operation. The Group intended to utilize internal resources to provide funds for its business operations and expansion through organic growth and sustainable development.

Cash and Cash Equivalents

As at 30 June 2024, the Group's cash and cash equivalents were mainly consisted of Renminbi and US dollars. Cash and cash equivalents amounted to approximately RMB1,864.6 million (31 December 2023: RMB2,309.4 million).

Asset-Liability Ratio

As at 30 June 2024, the Group's asset-liability ratio⁽⁷⁾ was 13.4% (31 December 2023: 15.9%). The Group did not have any bank borrowings.

Note:

(7) The asset-liability ratio is calculated by dividing total liabilities by total assets as at the end of each financial period

期內淨利潤

由於上文所述內容,本集團淨利潤由截至2023年6月30日止六個月的人民幣377.0百萬元減少11.4%至2024年同期的人民幣334.1百萬元。每股基本盈利由截至2023年6月30日止六個月的人民幣36.59分減少至2024年同期的人民幣31.78分。而淨利率由截至2023年6月30日止六個月的14.4%減少至2024年同期的11.4%,主要是由於經銷開支上升及其他收入及收益淨額下降導致淨利潤下降。

資金流動性及財政資源

截至2024年6月30日止六個月,本集團主要通過經營所得現金為營運提供資金。本集團擬動用內部資源、通過自然且可持續發展為其擴展及業務營運提供資金。

現金及現金等價物

截至2024年6月30日,本集團的現金 及現金等價物主要是由人民幣和美金 組成,現金及現金等價物約為人民幣 1,864.6百萬元(2023年12月31日:人民 幣2,309.4百萬元)。

資產負債比率

截至2024年6月30日,本集團的資產負債比率(7)為13.4%(2023年12月31日: 15.9%)。本集團並無任何銀行借款。

附註:

(7) 資產負債比率按財政期末的總負債除 以總資產計算

Inventories

Inventories mainly include raw materials, work-in-progress and finished goods. As at 30 June 2024, inventories amounted to approximately RMB342.2 million (31 December 2023: RMB370.5 million), and the turnover days of inventories decreased from 32.9 days for the year ended 31 December 2023 to 31.3 days for the six months ended 30 June 2024. The decrease in turnover days of inventories was mainly due to the Group's enhanced efficiency in inventory control.

Trade Receivables

Trade receivables represent the amounts due from customers in respect of sales of goods in the ordinary course of business. As at 30 June 2024, the trade receivables amounted to approximately RMB195.8 million (31 December 2023: RMB258.1 million). The change was mainly attributable to the seasonal variation in trade receivables from related parties. The turnover days of trade receivables increased from 12.3 days for the year ended 31 December 2023 to 14.0 days for the six months ended 30 June 2024.

Trade Payables

Trade payables are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Due to the cyclical effects of low and peak seasons for production and sales and the seasonal procurement cycle, trade payables amounted to approximately RMB281.0 million as at 30 June 2024 (31 December 2023: RMB402.8 million). The turnover days of trade payables decreased from 34.7 days for the year ended 31 December 2023 to 30.0 days for the six months ended 30 June 2024.

Contingent Liabilities

As at 30 June 2024, the Company did not have any material contingent liabilities.

Charge of Assets

As at 30 June 2024, the Company did not charge any fixed assets as securities for borrowings.

存貨

存貨主要包括原材料、在製品與製成品。截至2024年6月30日存貨約為人民幣342.2百萬元(2023年12月31日:人民幣370.5百萬元),存貨周轉天數從截至2023年12月31日止年度的32.9天減少到截至2024年6月30日止六個月的31.3天。存貨周轉天數減少的主要原因是本集團對庫存效率的把控得以提升。

貿易應收賬款

貿易應收賬款為日常業務過程中就銷售的商品而應收客戶的款項。截至2024年6月30日貿易應收賬款約為人民幣195.8百萬元(2023年12月31日:人民幣258.1百萬元),變動的主要原因是對關聯方的貿易應收款存在季節性差異。貿易應收賬款周轉天數從截至2023年12月31日止年度的12.3天增加到截至2024年6月30日止六個月的14.0天。

貿易應付賬款

貿易應付賬款為日常業務過程中向供應商購買商品或服務而應支付的款項。受產銷淡旺季及季節性採購周期的影響,截至2024年6月30日貿易應付賬款約為人民幣281.0百萬元(2023年12月31日:人民幣402.8百萬元)。貿易應付賬款周轉天數從截至2023年12月31日止年度的34.7天減少到截至2024年6月30日止六個月的30.0天。

或然負債

截至2024年6月30日,本公司並無任何 重大或然負債。

資產押記

截至2024年6月30日,本公司並無抵押任何固定資產作為借款擔保。

Management Discussion and Analysis

管理層討論與分析

Borrowings

As at 30 June 2024, the Company did not have any bank borrowings.

Debt-to-Equity Ratio

As at 30 June 2024, the debt-to-equity ratio⁽⁸⁾ of the Company was 2.5%.

Note:

(8) Debt-to-equity ratio is calculated by dividing total debt by total equity. Total debt is defined as interest-bearing liabilities (including lease liabilities)

Risk of Foreign Exchange Rate and Hedging

The Group mainly operates in the PRC with most of the transactions denominated and settled in RMB. However, the Group has certain cash and bank balances denominated in US dollars and other foreign currencies, and is therefore exposed to foreign exchange risk. The Group has not hedged against its foreign exchange risk. However, the Group will closely monitor the exposure and will take specific measures when necessary to make sure the foreign exchange risk is manageable and within control.

Employees and Remuneration Policy

As at 30 June 2024, the Group had a total of 3,070 employees (including temporary workers), comprising 2,310 employees in production, 610 employees in marketing and 150 employees in administration and management related functions.

For the six months ended 30 June 2024, the Group's total staff costs amounted to RMB311.7 million, including salaries, wages, allowances and benefits. The Group continued to optimize the incentive-based system in line with business development needs and implemented remuneration policies with competitiveness.

Material Acquisitions and Disposals

For the six months ended 30 June 2024, the Group did not have any material acquisition or disposal of subsidiaries, associates and joint ventures.

借貸

截至2024年6月30日,本公司並無任何 銀行借款。

資本負債比率

截至2024年6月30日,本公司的資本負債比率[®]為2.5%。

附註:

(8) 資本負債比率按總債務除以總權益計 算。總債務界定為包括租賃負債在內 的計息負債

匯率波動風險及相關對沖

本集團主要在中國經營,大部分交易乃以人民幣列值及結算。然而,本集團持有若干以美元及其他外幣列值的現金及銀行結餘,面臨外匯匯兑風險。本集團並無對沖外匯風險。然而,本集團將密切監控有關情況並於必要時採取一定措施,確保外匯風險處於可控範圍。

僱員及薪酬政策

截至2024年6月30日,本集團員工總人數為3,070人(含臨時工),其中包括了生產體系員工2,310人,營銷體系員工610人,行政和管理相關職能體系員工150人。

截至2024年6月30日止六個月,本集團 的總員工成本為人民幣311.7百萬元,包 括薪金、工資、津貼、福利。本集團緊 貼業務發展需求,不斷優化激勵體系, 實施具有競爭力的薪酬政策。

重大收購及出售事項

截至2024年6月30日止六個月,本集團 暫無附屬公司、聯營公司及合營企業的 重大收購及出售情況。

FUTURE PROSPECTS

Industry and Business Outlook

In the second half of 2024, with the continued influence of macro policies and the gradual implementation of strategies to boost domestic consumption, it is anticipated that the market's consumption potential will continue to expand and the national economy will recover and improve.

In the second half of 2024, the Group will maintain its strategic focus on research and development of the products, overseas expansion, brand promotion, and channel construction.

In terms of product research and development, the Group will adhere to a "project-based products" approach led by the "innovation committee members" and further refine its product research and development "methodology" to establish key milestones and identify critical stages in the research and development process. The Group will also enhance the selection criteria for product launches, consistently seek new opportunities for product innovation and expand the product categories. By improving the product research and development capabilities and market insights, while closely monitoring changes in consumer demand trends, the Group aims to continuously enhance and upgrade its existing products. The Group will introduce new products aligned with current consumption trends to boost the overall competitiveness of its products and cater to the diverse tastes and usage scenarios of consumers. Furthermore, the Group will continue its expansion into the business-end market. Supported by a dedicated and innovative product research and development team and professional channels, and equipped with the ability to integrate the varied taste preferences from consumer-end market and leverage the production technology within the Group's supply chain, the Group will enrich its product matrix and expand the market reach of its businessend products to build trust and satisfaction among business-end customers.

Regarding overseas business, the Group will continue to explore the culinary cultures and customs of foreign markets, stay informed about local taste preferences and consumption trends and identify similarities and differences between its current products and local preferences so as to provide a broader horizon and inspiration for product research and development. By consistently enriching the product types and introducing unique flavours, while enhancing the recognition among its existing overseas clientele, the Group will seek to establish a presence in the "Halal" and the Middle East markets, thereby improving its

未來前景

行業及業務展望

2024年下半年,隨著宏觀政策效應持續 釋放,擴內需促消費政策逐步落實,市 場消費潛能有望持續擴大,國民經濟延 續回升向好。

2024年下半年,本集團將繼續把產品研發、海外拓展、品牌推廣及渠道建設作 為公司策略重點。

在產品研發方面,本集團將堅持以「創新 委員 | 為主導的 「產品項目制 | , 並進一步 完善產品研發「方法論」,落實研發關鍵 節點,強化產品上市標準,不斷尋求產 品創新與品類拓展的新機遇。在提升產 品研發能力及市場洞察能力的同時,緊 密跟蹤消費者需求趨勢變化,不斷對原 有產品改良升級,推出符合當下消費趨 勢的新品,提升產品綜合競爭實力,以 期滿足消費者多元化的口味及使用場景 需求。同時,本集團也將持續開拓B端市 場,通過結合C端市場多樣性的口味需求 及集團供應鏈生產技術,加之靈活創新 的產品研發團隊及專業化的渠道支持, 將不斷豐富B端產品矩陣及市場覆蓋度, 以期能進一步提升B端客戶的信任感及滿 意度。

coverage of overseas customers regions. At the same time, the Group will continue to expand the customer-end overseas core mainstream supermarkets and gradually bolster its market share in overseas e-commerce and business-end markets, consequently increasing overall sales revenue from overseas markets. With the completion of the construction of the supply centre in Southeast Asia, the production capacity of the Thai factory will be gradually utilized, support resources will be optimized, and the overseas supply chain system will be further enhanced which enable the Group to streamline its overseas resources, optimize the allocation, enhance the efficiency of overseas supply chain, and extend its coverage in overseas markets.

蓋程度。同時,本集團不斷拓展C端海外核心主流商超,並逐步開發海外電商及B端市場份額,以期提高海外市場整體銷售收入。隨著東南亞供應中心建成步國工廠產能逐漸釋放,配套資源逐步,優化,海外供應鏈體系將進一步完善,不斷提高海外供應鏈效率,擴大對海外市場的輻射程度。

In terms of brand strategy, the Group will continue to implement the multi-brand strategy. Through social media, brand campaigns, and other multi-channel innovative marketing strategies, the Group aims to establish connections with consumers and enhance interaction and communication with consumers. It will further introduce data analysis system to evaluate and refine the effectiveness of brand communication for ensuring the effectiveness and targeting of marketing activities so as to continuously improve consumer awareness and experience of brands such as "Haidilao" and "Magic Cook".

在品牌策略方面,本集團將繼續實施多品牌戰略,通過社交媒體、品牌活動等多渠道創新性營銷策略與消費者建立聯繫,加強與消費者的互動溝通,重進之時引入數據分析系統,對品牌傳播效果進行評估和優化,確保營銷活動的「海底性和針對性,不斷提升消費者對「海底撈」及「筷手小廚」等品牌的認知度與體驗感。

In terms of channel building, the Group will adhere to the refined and standardized management to regulate operational processes conforming to characteristics of various regional markets and enhance distributor management to improve cooperation efficiency. The Group is dedicated to exploring diverse sales points and channel activities to cater to varying consumer demands. We always recognize the importance of employee expertise and growth in business advancement and will continuously refine the talent selection and training mechanism, and improve the incentive policies to foster employee enthusiasm and sense of belonging.

在渠道建設方面,本集團將堅持精細化和標準化管理,適應不同地區市場場,規範運營流程,並加強經銷商多時,規範運營流程,並加強經銷掘不管理以提升合作效率。我們致力於挖掘不實地。 費者需求。同時,我們一直關注員重, 費者需求。同時,我們一直關注員重, 費者需求。同時,我們一直關注員重, 費力識和拓展能力對業務發展的事 業知識和拓展能力對業拔培養機制屬感。 化激勵政策,增強員工積極性和歸屬感。

Regarding e-commerce aspect, the Group will persist in improving the operation and management of online platforms, strengthening standardization and cooperativity between distribution stores and flagship stores, and fostering satisfaction level and loyalty through interaction and communication between online distributors and consumers. Furthermore, the Group will delve deeper and leverage the influence of e-commerce channels on forecasting and leading market trend, providing the Group with market insights to support the Group's strategic decisions.

在電商領域,我們將繼續完善線上渠道 運營管理,加強分銷店舖和旗艦店的規 範性和協同性,並通過與線上經銷商和 消費者的互動溝通,提升滿意度和忠誠 度。此外,我們將進一步發掘和發揮電 商渠道在市場趨勢預測和引領方面的作 用,為本集團提供市場洞察方面的支持。

Material Investments and Prospects

During the Reporting Period, the Group did not hold any material investments.

Future Plans for Material Investments

The Group will continue to look for potential strategic investment opportunities extensively, aiming at high-profile targets that can bring synergies to the Group in the aspects of product research and development, product portfolio, channel expansion and cost control and other.

重大投資的情況與前景

報告期內,本集團概無持有重大投資。

未來重大投資計劃

本集團將繼續廣泛尋找潛在的策略性投 資機會,持續尋求可為本集團在產品研 發、產品組合、渠道擴張抑或成本控制 等方面,帶來協同效應的潛在優質標的。

DIRECTORS' AND CHIEF EXECUTIVES' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES

As at 30 June 2024, the interests and short positions of the Directors and chief executives of the Company in the Shares, underlying Shares or debentures of the Company or any of our associated corporations (within the meaning of Part XV of the SFO), which were required (a) to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have under such provisions of the SFO); or (b) pursuant to section 352 of the SFO, to be entered in the register referred to therein; or (c) to be notified to the Company and the Stock Exchange pursuant to the Model Code, were as follows:

董事及最高行政人員於股份、相關股份 及債權證中所擁有的權益及淡倉

Approximate

| | | | percentage of shareholding in |
|-------------------------------|---|------------------------------|--|
| Name of Director | Capacity/nature of interest | Number of ordinary shares | the total issued share capital (%) 佔已發行股本總額的 |
| 董事姓名 | 身份/權益性質 | 普通股數目 | 股權概約百分比(%) |
| Mr. Sean Shi (1) | Founder of a discretionary trust, interest of controlled corporation, interest of spouse, beneficial owner and beneficiary of a trust | 130,592,992 (L) | 12.60% (L) |
| 施永宏先生⑴ | 全權信託的創立人、受控制法團權益、配偶權益、實益擁有 人及信託受益人 | | |
| Ms. Shu Ping (2) | Founder of a discretionary trust, interest of controlled corporation, beneficial owner, beneficiary of a trust and interest of spouse | 325,896,021 (L) | 31.44% (L) |
| 舒萍女士(2) | 全權信託的創立人、受控制法團權益、實益擁有人、信託受益人及配偶權益 | | |
| Mr. Zhang Yong ⁽²⁾ | Founder of a discretionary trust, interest of controlled corporation, beneficial owner, beneficiary of a trust and interest of spouse | 325,896,021 (L) | 31.44% (L) |
| 張勇先生 ^② | 全權信託的創立人、受控制法團權益、實益擁有人、信託受 益人及配偶權益 | | |
| Mr. Guo Qiang 郭強先生 | Interest of spouse and beneficial owner 配偶權益及實益擁有人 | 600,000 (L) | 0.06% (L) |
| Mr. Sun Shengfeng 孫勝峰先生 | Beneficial owner 實益擁有人 | 200,000 (L) | 0.02% (L) |
| Mr. Zhao Xiaokai 趙曉凱先生 | Beneficial owner 實益擁有人 | 160,000 (L) | 0.02% (L) |

(L) denotes a long position

(L) 代表好倉

Notes:

(1) Mr. Sean Shi and Ms. Hailey Lee, as the settlors and protectors, established for their own benefit the SL Trust, which indirectly holds the entire share capital of SYH YIHAI Ltd and LHY YIHAI Ltd, which in turn holds a total of 130,132,992 Shares. For the purpose of the SFO, Mr. Sean Shi and Ms. Hailey Lee are deemed to be interested in the Shares in which SYH YIHAI Ltd and LHY YIHAI Ltd are interested.

Mr. Sean Shi is the spouse of Ms. Hailey Lee and is deemed to be interested in the same number of Shares in which Ms. Hailey Lee is interested for the purpose of the SFO. Ms. Hailey Lee is the spouse of Mr. Sean Shi and is deemed to be interested in the same number of Shares in which Mr. Sean Shi is interested for the purpose of the SFO.

(2) Mr. Zhang Yong and Ms. Shu Ping, as the settlors and protectors, established for their own benefit the ZYSP Trust, which holds the entire share capital of (i) ZYSP YIHAI Ltd, which in turn holds 236,814,275 Shares, and (ii) SP YH Ltd, which in turn holds 88,621,746 Shares. For the purpose of the SFO, Mr. Zhang Yong and Ms. Shu Ping are deemed to be interested in the Shares in which ZYSP YIHAI Ltd and SP YH Ltd are interested.

Mr. Zhang Yong is the spouse of Ms. Shu Ping and is deemed to be interested in the same number of Shares in which Ms. Shu Ping is interested for the purpose of the SFO. Ms. Shu Ping is the spouse of Mr. Zhang Yong and is deemed to be interested in the same number of Shares in which Mr. Zhang Yong is interested for the purpose of the SFO.

Save as disclosed above, as at 30 June 2024, none of the Directors or chief executives of the Company has or is deemed to have any interests or short positions in the shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which will be required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which they were taken or deemed to have taken under such provisions of the SFO); or which will be required to be recorded in the register to be kept by the Company pursuant to Section 352 of the SFO, or which will be required, pursuant to the Model Code, to be notified to the Company and the Stock Exchange.

附註:

(1) 施永宏先生及李海燕女士(作為財產授予人及保護人)為彼等自身利益成立SL信託,其間接持有SYH YIHAI Ltd及LHY YIHAI Ltd以上td则持有合共130,132,992股股份。就證券及期貨條例而言,施永宏先生及李海燕女士被視為於SYH YIHAI Ltd及LHY YIHAI Ltd擁有權益的股份中擁有權益。

施永宏先生為李海燕女士的配偶,就證券及期貨條例而言被視為於李海燕女士擁有權益的相同股份數目中擁有權益。李海燕女士為施永宏先生的配偶,就證券及期貨條例而言被視為於施永宏先生擁有權益的相同股份數目中擁有權益。

(2) 張勇先生及舒萍女士(作為財產授予人及保護人)為彼等自身利益成立ZYSP信託,其持有(i) ZYSP YIHAI Ltd的全部股本,而ZYSP YIHAI Ltd則持有236,814,275股股份,及(ii) SP YHLtd的全部股本,而SP YH Ltd則持有88,621,746股股份。就證券及期貨條例而言,張勇先生及舒萍女士被視為於ZYSP YIHAI Ltd及SP YH Ltd擁有權益的股份中擁有權益。

張勇先生為舒萍女士的配偶,就證券 及期貨條例而言被視為於舒萍女士擁 有權益的相同數目股份中擁有權益。 舒萍女士為張勇先生的配偶,就證券 及期貨條例而言被視為於張勇先生擁 有權益的相同數目股份中擁有權益。

SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN SHARES AND UNDERLYING SHARES

As at 30 June 2024, the followings are the persons, other than the Directors or chief executives of the Company, who had interests or short positions in the Shares and underlying Shares which would be required to be notified to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO; or as recorded in the register of interests required to be kept by the Company pursuant to Section 336 of Part XV of the SFO:

主要股東於股份及相關股份中所擁有的 權益及淡倉

截至2024年6月30日,除本公司董事或 最高行政人員外,下列人士為擁有根據 證券及期貨條例第XV部第2及第3分部的 規定須知會本公司及聯交所的本公司股 份或相關股份的權益或淡倉的人士,或 根據證券及期貨條例第XV部第336條本 公司須存置的登記冊所記錄的權益或淡 倉的人士:

Annroximate

| | | | percentage of shareholding | |
|--|---|------------------------------|---|--|
| Name of substantial Shareholder | Capacity/nature of interest | Number of ordinary shares | in the total issued share capital (%) 佔已發行股本總額的 | |
| 主要股東姓名/名稱 | 身份/權益性質 | 普通股數目 | 股權概約百分比(%) | |
| UBS Trustees (B.V.I.) Limited (1) | Trustee (other than a bare trustee) 受託人(非無條件受託人) | 325,436,021 (L) | 31.39% (L) | |
| ZYSP YIHAI Ltd (1) | Beneficial owner 實益擁有人 | 236,814,275 (L) | 22.84% (L) | |
| Cititrust Private Trust (Cayman) Limited (2) | Trustee (other than a bare trustee) 受託人(非無條件受託人) | 130,132,992 (L) | 12.55% (L) | |
| Hailey Lee (2) | Founder of a discretionary trust, interest of controlled corporation and interest of spouse | 130,592,992 (L) | 12.60% (L) | |
| 李海燕 ^② Twice Happiness Limited ^② | 全權信託創立人,受控制法團權益及配偶權益 Interest of controlled corporation 受控制法團權益 | 130,132,992 (L) | 12.55% (L) | |
| SYH YIHAI Ltd ⁽²⁾ | Beneficial owner 實益擁有人 | 88,621,746 (L) | 8.55% (L) | |
| SP YH Ltd (1) | Beneficial owner 實益擁有人 | 88,621,746 (L) | 8.55% (L) | |
| JLJH YIHAI Ltd ⁽³⁾ | Beneficial owner and nominee for another person 實益擁有人及另一名人士的代名人 | 66,568,000 (L) | 6.42% (L) | |
| Vistra Trust (Hong Kong) Limited (3) | Trustee (other than a bare trustee) 受託人(非無條件受託人) | 66,568,000 (L) | 6.42% (L) | |
| UBS Group AG (4) | Interest of controlled corporation 受控制法團權益 | 58,295,976 (L) | 5.62% (L) | |

(L) denotes a long position

(L) 代表好倉

Notes:

(1) ZYSP Trust is a discretionary trust set up by Mr. Zhang Yong and Ms. Shu Ping as the settlors and Mr. Zhang Yong as protector on 1 June 2016 with UBS Trustees (B.V.I.) Limited acting as trustee for the benefit of themselves and their family. The entire share capital of ZYSP YIHAI Ltd is wholly owned by UBS Trustees (B.V.I.) Limited as the trustee of the ZYSP Trust. Mr. Zhang Yong and Ms. Shu Ping (as founders of the ZYSP Trust) and UBS Trustees (B.V.I.) Limited are taken to be interested in the Shares held by ZYSP YIHAI Ltd for the purpose of the SFO.

SP Trust is a discretionary trust set up by Ms. Shu Ping as the settlor and protector on 31 December 2020 with UBS Trustees (B.V.I.) Limited acting as trustee for the benefit of herself, Mr. Zhang Yong and their family. The entire share capital of SP YH Ltd is wholly owned by UBS Trustees (B.V.I.) Limited as the trustee of the SP Trust. Ms. Shu Ping (as founder of the SP Trust) and UBS Trustees (B.V.I.) Limited are taken to be interested in the Shares held by SP YH Ltd for the purpose of the SFO.

- (2) SL Trust is a discretionary trust set up by Mr. Sean Shi and Ms. Hailey Lee as the settlors and protectors on 2 June 2016 for their own benefit. The entire share capital of SYH YIHAI Ltd and LHY YIHAI Ltd is wholly owned by Twice Happiness Limited and ultimately owned by Cititrust Private Trust (Cayman) Limited as the trustee of the SL Trust. Mr. Sean Shi and Ms. Hailey Lee (as founders of the SL Trust), Twice Happiness Limited and Cititrust Private Trust (Cayman) Limited are taken to be interested in the Shares held by SYH YIHAI Ltd and LHY YIHAI Ltd for the purpose of the SFO. Mr. Sean Shi is the spouse of Ms. Hailey Lee and is deemed to be interested in the same number of Shares in which Ms. Hailey Lee is interested for the purpose of the SFO. Ms. Hailey Lee is the spouse of Mr. Sean Shi and is deemed to be interested in the same number of Shares in which Mr. Sean Shi is interested for the purpose of the SFO.
- (3) Vistra Trust (Hong Kong) Limited is the trustee and JLJH YIHAI Ltd is the nominee to administer the RSU Scheme. JLJH YIHAI Ltd holds the Shares underlying the RSU granted by us for the benefit of eligible participants pursuant to the RSU Scheme.

附註:

(1) ZYSP信託為張勇先生及舒萍女士以 財產授予人的身份以及張勇先生以保 護人的身份於2016年6月1日與UBS Trustees (B.V.I.) Limited (以受託人身 份行事)為其自身及其親屬利益成立 的全權信託。ZYSP YIHAI Ltd的全部 股本由UBS Trustees (B.V.I.) Limited 以ZYSP信託的受託人身份全資擁有。 張勇先生及舒萍女士(作為ZYSP信 託的創立人)及UBS Trustees (B.V.I.) Limited就證券期貨條例而言被當作於 ZYSP YIHAI Ltd持有的股份擁有權益。

SP信託為舒萍女士以財產授予人及保護人的身份於2020年12月31日與UBS Trustees (B.V.I.) Limited (以受託人身份行事)為其自身、張勇先生及其親屬利益成立的全權信託。SP YH Ltd的全部股本由UBS Trustees (B.V.I.) Limited以SP信託的受託人身份全資擁有。舒萍女士(作為SP信託的創立人)及UBS Trustees (B.V.I.) Limited就證券期貨條例而言被當作於SP YH Ltd持有的股份擁有權益。

- (2)SL信託為施永宏先生及李海燕女士 以財產授予人及保護人的身份為其自 身利益於2016年6月2日成立的全權 信託。SYH YIHAI Ltd及LHY YIHAI Ltd的全部股本由Twice Happiness Limited全資擁有及由Cititrust Private Trust (Cayman) Limited以SL信託的 受託人身份最終擁有。施永宏先生及 李海燕女士(作為SL信託的創立人)、 Twice Happiness Limited及Cititrust Private Trust (Cayman) Limited就證券 及期貨條例而言被當作於SYH YIHAI Ltd及LHY YIHAI Ltd持有的股份擁有 權益。施永宏先生為李海燕女士的配 偶,就證券及期貨條例而言被視為於 李海燕女士擁有權益的相同股份數目 中擁有權益。李海燕女士為施永宏先 生的配偶,就證券及期貨條例而言被 視為於施永宏先生擁有權益的相同股 份數目中擁有權益。
- (3) Vistra Trust (Hong Kong) Limited為受 託人及JLJH YIHAI Ltd為管理受限制 股份單位計劃的代名人。JLJH YIHAI Ltd根據受限制股份單位計劃為合資格 參與者的利益持有由我們授出涉及受限制股份單位的相關股份。

(4) UBS Group AG is interested in 58,295,976 Shares in long position as interest of corporation controlled by it via wholly owned subsidiaries.

Save as disclosed above, as at 30 June 2024, the Directors and the chief executives of the Company are not aware of any other person (other than the Directors or chief executives of the Company) who had an interest or short position in the Shares or underlying Shares of the Company which would be required to be notified to the Company and the Stock Exchange under the provisions of Divisions 2 and 3 of Part XV of the SFO; or as recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO.

DIRECTORS' RIGHTS TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed in the section headed "Directors' and Chief Executives' Interests and Short Positions in Shares, Underlying Shares and Debentures" above, at no time during the six months ended 30 June 2024 and up to the date of this interim report was the Company or any of its subsidiaries, a party to any arrangement that would enable the Directors to acquire benefits by means of acquisition of the Shares in, or debentures of, the Company or any other body corporate, and none of the Directors or any of their spouses or children under the age of 18 were granted any right to subscribe for the equity or debt securities of the Company or any other body corporate or had exercised any such right.

THE RSU SCHEME

The Company has approved and adopted a RSU Scheme by a resolution of the Shareholders on 24 February 2016 and a resolution of the Board on 24 February 2016. The Company complies with the provisions of the new Chapter 17 of the Listing Rules effective from the financial year commencing from 1 January 2023 subject to the transitional arrangements provided for the RSU Scheme, being a share award scheme without involving issue of new Shares of the Company.

(4) UBS Group AG透過全資附屬公司擁 有58,295,976股股份好倉權益(為受 控法團權益)。

除上文所披露者外,截至2024年6月30日,據本公司董事及最高行政人員所知,並無任何其他人士(除本公司董事或最高行政人員外)擁有根據證券及期貨條例第XV部第2及第3分部的規定須知會本公司及聯交所的股份或相關股份的權益或淡倉;或根據證券及期貨條例第336條本公司須存置的登記冊所記錄的權益或淡倉。

董事收購股份或債權證的權利

受限制股份單位計劃

本公司已根據股東於2016年2月24日的 決議案及董事會於2016年2月24日的決 議案批准及採納受限制股份單位計劃。 本公司按照受限制股份單位計劃(即股份 獎勵計劃,並不涉及發行本公司新股份) 規定的過渡安排,遵守自2023年1月1日 起財政年度生效的上市規則新訂第十七 章的規定。

The RSUs do not carry any right to vote at general meetings of the Company. No RSU grantee (the "Grantee") shall enjoy any of the rights of a Shareholder by virtue of the grant of an award of RSUs (the "Award") pursuant to the RSU Scheme, unless and until such Shares underlying the Award are actually transferred to the Grantee upon vesting of the RSU. Unless otherwise specified by the Board in its entire discretion, the Grantee do not have any rights to any cash or non-cash income, dividends or distributions and/or the sale proceeds of non-cash and non-scrip distributions from any Shares underlying an Award. Please refer to the section headed "Appendix IV – Statutory and General Information" of the Prospectus and "Directors' Report – The RSU Scheme" to the Company's 2023 annual report for details.

The Company approved and granted 9,140,000 RSUs among which 1,510,000 were granted to two Directors at that time pursuant to the RSU Scheme on 28 December 2016. Please refer to the announcement of the Company dated 28 December 2016 for details. As at 30 June 2024, 748,000 RSUs out of the 9,140,000 RSUs that were granted on 28 December 2016 have been cancelled for reasons such as the resignation of our employees and all of the remaining RSUs (i.e. 8,392,000 RSUs) have been vested in accordance with the vesting period as set out in the announcement.

The Company approved and granted 1,510,000 RSUs among which 770,000 were granted to five Directors at that time pursuant to the RSU Scheme on 9 December 2018. Please refer to the announcement of the Company dated 10 December 2018 for details. As at 30 June 2024, all of the 1,510,000 RSUs have been vested in accordance with the vesting period as set out in the announcement.

The Company approved and granted 750,000 RSUs among which 670,000 were granted to five Directors at that time pursuant to the RSU Scheme on 27 December 2019. Please refer to the announcement of the Company dated 27 December 2019 for details. As at 30 June 2024, all of the 750,000 RSUs have been vested in accordance with the vesting period as set out in the announcement.

於2016年12月28日,本公司已根據受限制股份單位計劃批准及授出9,140,000個受限制股份單位,其中1,510,000個乃授予當時的兩名董事。詳情請參閱本公司日期為2016年12月28日的公告。截至2024年6月30日,於2016年12月28日授出的9,140,000個受限制股份單位中的748,000個受限制股份單位,由於我們僱員辭任等原因已被註銷,而其餘全部受限制股份單位(即8,392,000個受限制股份單位)已根據該公告載列的歸屬期予以歸屬。

於2018年12月9日,本公司已根據受限制股份單位計劃批准及授出1,510,000個受限制股份單位,其中770,000個乃授予當時的五名董事。詳情請參閱本公司日期為2018年12月10日的公告。於2024年6月30日,全部1,510,000個受限制股份單位已根據該公告載列的歸屬期予以歸屬。

於2019年12月27日,本公司已根據受限制股份單位計劃批准及授出750,000個受限制股份單位,其中670,000個乃授予當時的五名董事。詳情請參閱本公司日期為2019年12月27日的公告。於2024年6月30日,全部750,000個受限制股份單位已根據該公告載列的歸屬期予以歸屬。

The Company approved and granted 125,000 RSUs to an employee of the Group pursuant to the RSU Scheme on 23 November 2023. Please refer to the announcement of the Company dated 23 November 2023 for details. As at 30 June 2024, all of the 125,000 RSUs have not been vested in accordance with the vesting period as set out in the announcement.

於2023年11月23日,本公司已根據受限制股份單位計劃批准及向一名本集團僱員授出125,000個受限制股份單位。詳情請參閱本公司日期為2023年11月23日之公告。於2024年6月30日,全部125,000個受限制股份單位根據該公告載列的歸屬期尚未予以歸屬。

Details of RSUs granted under the RSU Scheme as at 30 June 2024 are as follows:

截至2024年6月30日根據受限制股份單位計劃授出的受限制股份單位詳情如下:

| Name of/Category of Grantee | Date of grant | Number of RSUs granted 已授出受限制 | Consideration (US\$) | Number of unvested RSUs as at 1 January 2024 截至2024年 1月1日 未歸屬受限制 | Number of RSUs vested during the Reporting Period 於報告期間 已歸屬受限制 | Number of RSUs cancelled during the Reporting Period 於報告期間 已註銷受限制 | Number of RSUs lapsed during the Reporting Period 於報告期間 已失效受限制 | Number of RSUs unvested as at 30 June 2024 截至2024年 6月30日 未歸屬受限制 |
|--|--|-------------------------------------|--|--|---|--|---|---|
| 承授人姓名/類別 | 授出日 | 股份單位數目 | 代價(美元) | 股份單位數目 | 股份單位數目 | 股份單位數目 | 股份單位數目 | 股份單位數目 |
| Directors 董事 Mr. Sean Shi ^向 施永宏先生 ^向 | 9 December 2018 ²² 2018年12月9日 ²² 27 December 2019 ³³ 2019年12月27日 ³³ | 200,000 | - | - | - | - | - | - |
| Mr. Guo Qiang ^向 郭強先生® | 28 December 2016 ⁽¹⁾ 2016年12月28日 ⁽¹⁾ | 150,000 | 0.0082 per Share (approximately HK\$0.06 per Share) 每股股份0.0082 (約每股股份0.06港元) | - | - | - | - | - |
| | 9 December 2018 ⁽²⁾ 2018年12月9日 ⁽²⁾ | 120,000 | | - | - | - | - | - |
| | 27 December 2019 ⁽³⁾ 2019年12月27日 ⁽³⁾ | 120,000 | - | - | - | - | - | - |

| Name of/Category of Grantee 承授人姓名/類别 | Date of grant 授出日 | Number of RSUs granted 已授出受限制 股份單位數目 | Consideration (US\$) 代價(美元) | Number of unvested RSUs as at 1 January 2024 截至2024年 1月1日 未歸屬受限制 股份單位數目 | Number of RSUs vested during the Reporting Period 於報告期間 已歸屬受限制 股份單位數目 | Number of RSUs cancelled during the Reporting Period 於報告期間 已註銷受限制 股份單位數目 | Number of RSUs lapsed during the Reporting Period 於報告期間 已失效受限制 股份單位數目 | Number of RSUs unvested as at 30 June 2024 截至2024年 6月30日 未歸屬受限制 股份單位數目 |
|--|---|---|--|--|---|--|---|---|
| Mr. Sun Shengfeng 孫勝峰先生 | 28 December 2016 ⁽¹⁾ 2016年12月28日 ⁽¹⁾ | 500,000 | 0.0082 per Share (approximately HK\$0.06 per Share) 每股股份0.0082 (約每股股份0.06港元) | - | - | - | - | - |
| | 9 December 2018 ⁽²⁾ 2018年12月9日 ⁽²⁾ | 120,000 | - | - | - | - | - | - |
| | 27 December 2019 ⁽³⁾ 2019年12月27日 ⁽³⁾ | 60,000 | - | - | - | - | - | - |
| Mr. Zhao Xiaokai ^⑤ 趙曉凱先生 ^⑤ | 9 December 2018 ^四 2018年12月9日 ^四 | 120,000 | - | - | - | - | - | - |
| | 27 December 2019 ⁽³⁾ 2019年12月27日 ⁽³⁾ | 80,000 | - | - | - | - | - | - |
| Ms. Shu Ping 舒萍女士 | 9 December 2018 ⁽²⁾ 2018年12月9日 ⁽²⁾ | 100,000 | - | - | - | - | - | - |
| Mr. Zhang Yong 張勇先生 | 9 December 2018 ⁽²⁾ 2018年12月9日 ⁽²⁾ | 200,000 | - | - | - | - | - | - |
| | 27 December 2019 ⁽³⁾ 2019年12月27日 ⁽³⁾ | 160,000 | - | - | - | - | - | - |
| Two Highest Paid Individuals in Aggregate ⁽⁵⁾ 兩名最高薪酬人士合計 ⁽⁶⁾ | 28 December 2016 ⁽¹⁾ 2016年12月28日 ⁽¹⁾ | 150,000 | 0.0082 per Share (approximately HK\$0.06 per Share) 每股股份0.0082 (約每股股份0.06港元) | • | - | - | - | |
| | 9 December 2018 ⁽²⁾ 2018年12月9日 ⁽²⁾ | 10,000 | - | - | | | - | - |
| | 23 November 2023 ⁽⁴⁾ 2023年11月23日 ⁽⁴⁾ | 125,000(4) | - | 125,000 | - | - | - | 125,000 |

Corporate Governance and Other Information

企業管治及其他資料

| Name of/Category of Grantee | Date of grant | Number of RSUs granted | Consideration (US\$) | Number of unvested RSUs as at 1 January 2024 截至2024年 1月1日 | Number of RSUs vested during the Reporting Period | Number of RSUs cancelled during the Reporting Period 於報告期間 | Number of RSUs lapsed during the Reporting Period 於報告期間 | Number of RSUs unvested as at 30 June 2024 截至2024年 6月30日 |
|---|---|---------------------------|--|--|--|--|---|---|
| 承授人姓名/類別 | 授出日 | 已授出受限制 股份單位數目 | 代價(美元) | 1月1日 未歸屬受限制 股份單位數目 | 於報告期間 已歸屬受限制 股份單位數目 | 於報告期间 已註銷受限制 股份單位數目 | 於報告期间 已失效受限制 股份單位數目 | 6月30日 未歸屬受限制 股份單位數目 |
| Other Grantees in Aggregate 其他承授人合計 Employees of the Group 本集團僱員 | 28 December 2016 ⁽¹⁾ 2016年12月28日 ⁽¹⁾ | 7,042,000 | 0.0082 per Share (approximately HK\$0.06 per Share) 每股股份0.0082 (約每股股份0.06港元) | - | - | - | - | - |
| | 9 December 2018 ⁽²⁾ 2018年12月9日 ⁽²⁾ | 640,000 | - | - | - | - | - | - |
| | 27 December 2019 ⁽³⁾ 2019年12月27日 ⁽³⁾ | 70,000(6) | - | - | - | - | - | - |
| Business partners 業務合作夥伴 | 28 December 2016 ⁽¹⁾ 2016年12月28日 ⁽¹⁾ | 550,000 | 0.0082 per Share (approximately HK\$0.06 per Share) 每股股份0.0082 (約每股股份0.06港元) | - | - | - | - | - |
| Total: 總計: | | 10,777,000 | | 125,000 | - | - | - | 125,000 |

Notes:

- (1) Subject to all vesting conditions having been satisfied in accordance with the rules governing the RSU Scheme, the total of 9,140,000 RSUs granted on 28 December 2016 have been vested as to 20% on 28 December 2018 and as to 80% on 28 December 2019.
- (2) Subject to all vesting conditions having been satisfied in accordance with the rules governing the RSU Scheme, the total of 1,510,000 RSUs granted on 9 December 2018 have been vested on 10 December 2018.
- (3) Subject to all vesting conditions having been satisfied in accordance with the rules governing the RSU Scheme, the total of 750,000 RSUs granted on 27 December 2019 have been vested on the same day.

附註:

- (1) 受限於根據規管受限制股份單位計劃 的規則達成所有歸屬條件,於2016年 12月28日授出合共9,140,000個受限制 股份單位的20%已於2018年12月28日 歸屬,而80%已於2019年12月28日歸屬。
- (2) 受限於根據規管受限制股份單位計劃的 規則達成所有歸屬條件,於2018年12 月9日授出合共1,510,000個受限制股份 單位已於2018年12月10日歸屬。
- (3) 受限於根據規管受限制股份單位計劃的 規則達成所有歸屬條件,於2019年12 月27日授出合共750,000個受限制股份 單位已於同日歸屬。

- (4) Subject to all vesting conditions having been satisfied in accordance with the rules governing the RSU Scheme, the total of 125,000 RSUs granted on 23 November 2023 shall be vested upon the first anniversary of the date of grant. There are no additional performance targets attached to such RSUs granted.
- (5) The other three highest paid individuals of the Company during the Reporting Period are our Directors, being Mr. Sean Shi, Mr. Guo Qiang and Mr. Zhao Xiaokai, whose interests in the underlying Shares in connection with the RSUs granted to them are disclosed under the "Directors" category of the above table.

There is no participant with RSU granted and to be granted in excess of the 1% individual limit or any participant with RSU granted or to be granted in any 12-month period exceeding 0.1% of Shares in issue (excluding treasury shares, if any) at the date of such grant.

The number of RSUs available for grant under the RSU Scheme mandate at the beginning and the end of Reporting Period remained the same, being 66,443,000, representing approximately 6.41% of the issued Shares of the Company (excluding the treasury shares, if any) as at the date of this report.

During the six months ended 30 June 2024, the Company did not grant any RSU.

PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

Neither the Company nor any of its subsidiaries purchased, redeemed or sold any of the Company's listed securities (including sale of treasury shares, if any) during the six months ended 30 June 2024.

MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted the Model Code. Specific enquiries have been made to all the Directors and the Directors have confirmed that they have complied with the Model Code during the six months ended 30 June 2024.

The Company's employees, who are likely to be in possession of inside information of the Company, have also been subject to the Model Code for securities transactions. No incident of non-compliance of the Model Code by the Company's employees was noted by the Company during the six months ended 30 June 2024.

- (4) 受限於根據規管受限制股份單位計劃的 規則達成所有歸屬條件,於2023年11 月23日授出合共125,000個受限制股份 單位將於授出日期一週年時歸屬。所授 出的相關受限制股份單位並無附帶額外 表現目標。
- (5) 於報告期內,本公司其他三名最高薪酬人士為董事,即施永宏先生、郭強先生及趙曉凱先生,彼等就獲授受限制股份單位的相關股份權益於上表「董事」一類披露。

於有關授出日期,並無參與者獲授及將獲授的受限制股份單位超出1%上限,亦無參與者獲授或將獲授的受限制股份單位於任何12個月期間超出有關已發行股份(不包括庫存股份,如有)的0.1%。

於報告期初及期末時根據受限制股份單位計劃可供授出的受限制股份單位數目維持一樣,為66,443,000個,相當於截至本報告日期本公司已發行股份約6.41%(不包括庫存股份,如有)。

截至2024年6月30日止六個月,本公司 概無授出受限制股份單位。

購買、出售或贖回本公司上市證券

截至2024年6月30日止六個月,本公司 及其任何附屬公司均無購買、贖回或出 售本公司任何上市證券(包括出售庫存股份,如有)。

證券交易的標準守則

本公司已採納標準守則。已向所有董事 作出特定查詢,而董事亦已確認彼等於 截至2024年6月30日止六個月一直遵守 標準守則。

可能擁有本公司內幕消息的本公司僱員亦須遵守證券交易的標準守則。於截至2024年6月30日止六個月,據本公司所知,並無出現本公司僱員不遵守標準守則的事件。

COMPLIANCE WITH THE CORPORATE GOVERNANCE CODE

The Company has applied the principles of good corporate governance and code provisions as set out in the part 2 of the Corporate Governance Code contained in Appendix C1 to the Listing Rules. During the six months ended 30 June 2024, the Company complied with the code provisions in the Corporate Governance Code.

CHANGES IN THE INFORMATION OF THE DIRECTORS

During the Reporting Period, Mr. Yau Ka Chi resigned as an independent non-executive Director and the chairman of the Audit Committee with Ms. Cui Jin further appointed to succeed his positions.

During the six months ended 30 June 2024 and up to the date of this interim report, save as disclosed herein, there has been no change in the information of the Directors as required to be disclosed pursuant to Rule 13.51B of the Listing Rules.

AUDIT COMMITTEE

The Audit Committee has three members comprising all independent non-executive Directors, being Ms. Cui Jin (chairman), Mr. Qian Mingxing and Ms. Ye Shujun, with terms of reference in compliance with the Listing Rules. The Audit Committee has considered and reviewed the accounting principles and practices adopted by the Group and has discussed matters in relation to internal controls and financial reporting with the management, including the review of the unaudited condensed consolidated interim financial results of the Group for the six months ended 30 June 2024. The Audit Committee considers that the interim financial results for the six months ended 30 June 2024 are in compliance with the relevant accounting standards, rules and regulations and appropriate disclosures have been duly made.

REVIEW OF INTERIM CONDENSED CONSOLIDATED FINANCIAL INFORMATION

The Company's external auditor, PricewaterhouseCoopers, has performed a review of the Group's interim condensed consolidated financial information for the six months ended 30 June 2024 in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". Based on their review, PricewaterhouseCoopers confirmed that nothing has come to their attention that causes them to believe that the interim financial information is not prepared, in all material respects, in accordance with International Accounting Standard 34 "Interim Financial Reporting".

遵守企業管治守則

本公司已採用上市規則附錄C1企業管治 守則第二部分所載的良好企業管治的原 則及守則條文。於截至2024年6月30日 止六個月內,本公司已遵守企業管治守 則的守則條文。

董事資料變動

於報告期內,邱家賜先生辭任獨立非執 行董事及審計委員會主席,而崔勁女士 獲委任接替其職務。

除本文所披露者外,於截至2024年6月 30日止六個月內及直至本中期報告日期,概無董事資料變動須根據上市規則 第13.51B條規定予以披露。

審計委員會

中期簡明綜合財務資料審閱

本公司外聘核數師羅兵咸永道會計師事務所已根據國際審閱委聘準則第2410號「由實體的獨立核數師執行中期財務資料審閱」,對本集團截至2024年6月30日止六個月的中期簡明綜合財務資料進行。羅兵咸永道會計師事務所已確認,按照他們的審閱,並無發任何事項令他們相信中期財務資料在各重大方面未有根據國際會計準則第34號「中期財務報告」編製。

INTERIM DIVIDEND

The Board has resolved to declare an interim dividend of RMB0.2825 per Share to the Shareholders of the Company whose names appear on the register of members of the Company on Monday, 16 September 2024, in an aggregate of approximately RMB292,867,750. The interim dividend will be distributed in Hong Kong dollars and will be calculated based on the average benchmark exchange rate of RMB against Hong Kong dollar announced by the People's Bank of China in the five working days prior to but excluding the date of the Board meeting held on Tuesday, 27 August 2024. Accordingly, the interim dividend to be paid is HK\$0.3088 per Share. The interim dividend is expected to be paid on or before Friday, 27 September 2024.

CLOSURE OF REGISTER OF MEMBERS

The register of members of the Company will be closed from Wednesday, 11 September 2024 to Monday, 16 September 2024, both days inclusive, during which period no transfer of shares can be registered, in order to determine the entitlement of the shareholders of the Company to the interim dividend. In order to qualify for the interim dividend, all completed transfer documents accompanied by the relevant share certificates must be lodged with the Company's branch share registrar in Hong Kong, Computershare Hong Kong Investor Services Limited, at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wan Chai, Hong Kong, for registration by 4:30 p.m. on Tuesday, 10 September 2024.

EVENT AFTER THE END OF THE REPORTING PERIOD

There has been no material event after the end of the Reporting Period which requires disclosure in this report.

By Order of the Board

Sean Shi

Chairman

Yihai International Holding Ltd.

Hong Kong, 27 August 2024

中期股息

董事會已決議向於2024年9月16日(星期一)名列本公司股東名冊的本公司股東部版中期股息每股人民幣0.2825元,總額約為人民幣292,867,750元。中期股息將按照中國人民銀行於2024年8月27日(星期二)召開的董事會會議日期前五個工作天(不包括該日)公佈的人民幣兑換港幣平均匯率換算,以港幣派付。因此,將派付的中期股息將於2024年9月27日(星期五)或之前派付。

暫停辦理股份過户登記手續

本公司將於2024年9月11日(星期三)至2024年9月16日(星期一)(包括首尾兩日)暫停辦理股份過戶登記手續,以釐定股東收取中期股息的權利。為符合資格收取中期股息,所有已填妥的過戶文件連同相關股票須於2024年9月10日(星期二)下午四時三十分前送達本公司香港股份過戶登記分處香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712-1716號舖)。

報告期末後事件

於報告期末後並無任何重大事項須於本 報告中披露。

承董事會命 頤海國際控股有限公司 董事長 施永宏

香港,2024年8月27日

Interim Condensed Consolidated Balance Sheet 中期簡明綜合資產負債表

| | | | Unaudited 未經審計 As at | Audited 經審計 As at |
|---|--------------------|------------|----------------------------|-------------------------|
| | | | 30 June 2024 | 31 December 2023 |
| | | | 於2024年 | 於2023年 |
| | | NI. L. | 6月30日 | 12月31日 |
| | | Note 附註 | RMB'000 人民幣千元 | RMB'000 人民幣千元 |
| A A - | 次 文 | LITHT | 7(701) 1 70 | 7(10,170 |
| Assets Non-current assets | 資產 非流動資產 | | | |
| Property, plant and equipment | 物業、廠房及設備 | 8 | 1,856,382 | 1,808,895 |
| Right-of-use assets | 使用權資產 | 9 | 243,048 | 226,914 |
| Intangible assets | 無形資產 | 7 | 10,125 | 11,984 |
| Deferred income tax assets | 遞延所得税資產 | | 69,894 | 65,766 |
| Financial assets at fair value through | 按公平值計入損益的 | | | |
| profit or loss | 金融資產 | 5 | 279,651 | 197,052 |
| Term deposits with the maturity | 到期日超過一年的 | | 404 707 | 407.470 |
| over one year Other non-current assets | 定期存款 其他非流動資產 | 10 | 164,727 126,633 | 437,172 119,229 |
| | | 10 | | |
| Total non-current assets | 非流動資產總值 —————— | | 2,750,460 | 2,867,012 |
| Current assets | 流動資產 | | | |
| Inventories | 存貨 | 4.0 | 342,228 | 370,532 |
| Other current assets | 其他流動資產 | 10 11 | 63,076 | 62,358 |
| Trade receivables Other financial assets at amortised | 貿易應收款項 按攤銷成本計量的 | 11 | 195,774 | 258,125 |
| cost | 其他金融資產 | 12 | 14,616 | 19,509 |
| Term deposits with the maturity | 到期日一年以內的 | 12 | 14,010 | 10,000 |
| within one year | 定期存款 | | 54,994 | 162,533 |
| Restricted cash | 受限制現金 | | 5,016 | 5,011 |
| Cash and cash equivalents | 現金及現金等價物 | | 1,864,581 | 2,309,358 |
| Total current assets | 流動資產總值 | | 2,540,285 | 3,187,426 |
| Total assets | 資產總值 | | 5,290,745 | 6,054,438 |
| Equity | 權益 | | | |
| Equity attributable to owners | 本公司擁有人應佔權益 | | | |
| of the Company | | | | |
| Share capital | 股本 | 13 | 67 | 67 |
| Shares held for restricted share | 就受限制股份單位計劃持 | 1.4 | (4) | (4) |
| unit scheme Other reserves | 有的股份 其他儲備 | 14 | (4) 306,355 | (4) 317,749 |
| Retained earnings | 保留盈利 | | 4,088,529 | 4,500,117 |
| Capital and reserves attributable to owners | | | | · |
| of the Company | 儲備 | | 4,394,947 | 4,817,929 |
| Non-controlling interests | 非控股權益 | | 189,344 | 271,481 |
| Total equity | 權益總額 | | 4,584,291 | 5,089,410 |
| | | | | |

Interim Condensed Consolidated Balance Sheet 中期簡明綜合資產負債表

| | | Note 附註 | Unaudited 未經審計 As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元 | Audited 經審計 As at 31 December 2023 於2023年 12月31日 RMB'000 人民幣千元 |
|--|--|---------------|--|--|
| Liabilities Non-current liabilities Lease liabilities Deferred income tax liabilities Other non-current liabilities | 負債 非流動負債 租賃負債 遞延所得税負債 其他非流動負債 | 9 | 92,056 31,320 38,006 | 54,267 60,242 33,808 |
| Total non-current liabilities | 非流動負債總額 | | 161,382 | 148,317 |
| Current liabilities Trade payables Contract liabilities Lease liabilities Other payables and accruals Current income tax liabilities | 流動負債 貿易應付款項 合約負債 租賃負債 其他應付款項及應計費用 即期所得税負債 | 15 9 16 | 281,034 47,258 20,864 148,775 47,141 | 402,788 77,351 31,993 187,020 117,559 |
| Total current liabilities | 流動負債總額 | | 545,072 | 816,711 |
| Total liabilities | 負債總額 | | 706,454 | 965,028 |
| Total equity and liabilities | 權益及負債總額 | | 5,290,745 | 6,054,438 |

The above interim condensed consolidated balance sheet should be read in conjunction with the accompanying notes.

上述中期簡明綜合資產負債表應與隨附 附註一併閱讀。

The interim condensed consolidated financial information on pages 42 to 84 was approved and authorised for issue by the Board of Directors of the Company on 27 August 2024 and was signed on its behalf by:

第42至84頁的中期簡明綜合財務資料乃 於2024年8月27日經本公司董事會批准 及授權刊發並由以下董事代表董事會簽 署:

GUO QIANG

郭強 *Director 董事* **SUN SHENGFENG**

孫勝峰 *Director* 董事

Interim Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income 中期簡明綜合損益及其他全面收益表

Unaudited 未經審計 Six months ended 30 June 截至6月30日止六個月

| | | | Av=0,100 | |
|--|--|----------------|---|---|
| | | Note 附註 | 2024 2024年 RMB'000 人民幣千元 | 2023 2023年 RMB'000 人民幣千元 |
| Revenue Cost of sales | 收入 銷售成本 | 6 17 | 2,926,925 (2,049,417) | 2,616,226 (1,817,637) |
| Gross profit Distribution expenses Administrative expenses Other income and gains – net | 毛利 經銷開支 行政開支 其他收入及收益淨額 | 17 17 18 | 877,508 (352,261) (140,207) 28,966 | 798,589 (239,756) (140,838) 80,434 |
| Operating profit Finance income Finance costs | 經營溢利 融資收入 融資成本 | | 414,006 47,997 (2,442) | 498,429 30,840 (2,343) |
| Finance income – net | 融資收入淨額 | 19 | 45,555 | 28,497 |
| Profit before income tax Income tax expense | 除所得税前溢利 所得税開支 | 20 | 459,561 (125,418) | 526,926 (149,966) |
| Profit for the period | 期內溢利 | | 334,143 | 376,960 |
| Profit for the period attributable to: - Owners of the Company - Non-controlling interests | 以下人士應佔期內溢利: - 本公司擁有人 - 非控股權益 | | 308,280 25,863 | 357,825 19,135 |
| | | | 334,143 | 376,960 |
| Other comprehensive loss Items that may be reclassified to profit or loss - Currency translation differences | 其他全面虧損 <i>可重新分類至損益的項目</i> - 匯兑差額 | | (12,841) | (84) |
| Other comprehensive loss for the period, net of tax | 期內其他全面虧損 (扣除税項) | | (12,841) | (84) |
| Total comprehensive income for the period | 期內全面收益總額 | | 321,302 | 376,876 |
| | | | | |

Interim Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income 中期簡明綜合損益及其他全面收益表

Unaudited 未經審計 Six months ended 30 June 截至6月30日止六個月

| | | Note 附註 | 2024 2024年 RMB'000 人民幣千元 | 2023 2023年 RMB'000 人民幣千元 |
|--|---|------------|-----------------------------------|-----------------------------------|
| Total comprehensive income for the period attributable to: - Owners of the Company - Non-controlling interests | 以下人士應佔期內全面 收益總額: 一本公司擁有人 一非控股權益 | | 295,439 25,863 | 357,741 19,135 |
| | | | 321,302 | 376,876 |
| Earnings per share attributable to owners of the Company (expressed in RMB cents per share) – Basic – Diluted | 本公司擁有人應佔 每股盈利 (以每股人民幣分列示) - 基本 - 攤薄 | 21 21 | 31.78 31.78 | 36.59 36.59 |

The above interim condensed consolidated statement of profit or loss and other comprehensive income should be read in conjunction with the accompanying notes.

以上中期簡明綜合損益及其他全面收益 表應與隨附附註一併閱讀。

Interim Condensed Consolidated Statement of Changes in Equity 中期簡明綜合權益變動表

Unaudited 未經審計 Attributable to owners of the Company 本公司擁有人應佔

| | | | | 4 | 公可擁有人應何 | 4 | | | |
|--|--|-------|-------------------------------|--|-------------------|----------------------|-----------------------|----------------------------------|------------------------|
| | | | Share capital (Note 13) | Shares held for restricted share unit scheme (Note 14) 就受限制股份 單位計劃 持有的股份 | Other reserves | Retained earnings | Total | Non- controlling interests | Total equity |
| | | | (附註13) | (附註14) | 其他儲備 | 保留盈利 | 總計 | 非控股權益 | 權益總額 |
| | | Note | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| | | 附註 | 人民幣千元 | 人民幣千元 | 人民幣千元 | 人民幣千元 | 人民幣千元 | 人民幣千元 | 人民幣千元 |
| Balance at 1 January 2024 | 於2024年1月1日的結餘 | | 67 | (4) | 317,749 | 4,500,117 | 4,817,929 | 271,481 | 5,089,410 |
| Comprehensive income Profit for the period Other comprehensive losses | 全面收益 期內溢利 其他全面虧損 | | - | - | - | 308,280 | 308,280 | 25,863 | 334,143 |
| Currency translation differences | 匯 兑差額 | | - | - | (12,841) | - | (12,841) | - | (12,841) |
| Total comprehensive (loss)/income for the period | 期內全面(虧損)/收入總額 | | - | - | (12,841) | 308,280 | 295,439 | 25,863 | 321,302 |
| Transactions with owners Appropriation to statutory reserves | 與擁有人交易 撥作法定儲備 | | - | - | 685 762 | (685) | - | - | - 762 |
| Share-based compensations Dividends paid to the Company's shareholders Dividends paid to a non-controlling shareholder | 股份為基礎的薪酬 向本公司股東派付股息 向一名非控股股東派付股息 | 22(b) | - | - | - - | (719,183) – | 762 (719,183) – | - (108,000) | (719,183) (108,000) |
| Total transactions with owners | ————————————————————————————————————— | - | - | _ | 1,447 | (719,868) | (718,421) | (108,000) | (826,421) |
| Balance at 30 June 2024 | 於 2024 年6月30日的結餘 | | 67 | (4) | 306,355 | 4,088,529 | 4,394,947 | 189,344 | 4,584,291 |
| Balance at 1 January 2023 Comprehensive income | 於 2023 年1月1日的結餘 全面收益 | | 68 | (4) | 382,959 | 3,936,849 | 4,319,872 | 217,149 | 4,537,021 |
| Profit for the period Other comprehensive losses | 期內溢利 其他全面虧損 | | - | - | - | 357,825 | 357,825 | 19,135 | 376,960 |
| Currency translation differences | 匯 兑差額 | | - | - | (84) | - | (84) | - | (84) |
| Total comprehensive (loss)/income for the period | 期內全面(虧損)/收入總額 | | - | _ | (84) | 357,825 | 357,741 | 19,135 | 376,876 |
| Transactions with owners Dividends paid to the Company's shareholders | 與擁有人交易 向本公司股東派付股息 | 22(b) | - (4) | - | (475.750) | (179,312) | (179,312) | - | (179,312) |
| Repurchase and cancellation of shares | 購回及註銷股份 | 13 | (1) | | (175,756) | _ | (175,757) | | (175,757) |
| Total transactions with owners | 與擁有人交易總額 | | (1) | _ | (175,756) | (179,312) | (355,069) | _ | (355,069) |
| Balance at 30 June 2023 | 於2023年6月30日的結餘 | | 67 | (4) | 207,119 | 4,115,362 | 4,322,544 | 236,284 | 4,558,828 |

The above interim condensed consolidated statement of changes in equity should be read in conjunction with the accompanying notes.

以上中期簡明綜合權益變動表應與隨附 附註一併閱讀。

Interim Condensed Consolidated Statement of Cash Flows 中期簡明綜合現金流量表

Unaudited 未經審計 Six months ended 30 June 截至6月30日止六個月

| | | Note 附註 | 2024 2024年 RMB'000 人民幣千元 | 2023 2023年 RMB'000 人民幣千元 |
|---|--|------------|---------------------------------------|--|
| Cash flows from operating activities Cash generated from operations Interest received Income tax paid | 經營活動所得現金流量 經營所得現金 已收利息 已付所得税 | | 393,414 44,402 (228,886) | 394,995 27,916 (201,917) |
| Net cash generated from operating activities | 經營活動所得現金淨額 | | 208,930 | 220,994 |
| Cash flows from investing activities Purchases of property, plant and equipment Proceeds from assets-related | 投資活動所得現金流量 購買物業、廠房及設備 與資產相關的政府補助 | | (129,908) | (156,689) |
| government grants Purchases of intangible assets Proceeds from disposal of property, | 所得款項 購買無形資產 出售物業、廠房及設備 | | 5,000 (1,772) | 5,000 (1,440) |
| plant and equipment Purchases of financial assets at fair value | 所得款項 購買按公平值計入損益 | | 3,182 | 503 |
| through profit or loss Proceeds from disposal of investments in financial assets at fair value through | 的金融資產 出售按公平值計入損益 的金融資產投資所得 | | (769,783) | (442,557) |
| profit or loss Increase in term deposits Decrease in term deposits Increase in restricted cash | 款項 定期存款增加 定期存款減少 受限制現金增加 | | 699,901 (30,000) 413,579 (5) | 443,288 (130,000) 611,236 (3) |
| Net cash generated from investing activities | 投資活動所得現金淨額 | | 190,194 | 329,338 |
| Cash flows from financing activities Dividends paid to the Company's shareholders Dividends paid to a non-controlling shareholder | 融資活動所得現金流量 向本公司股東派付股息 向一名非控股股東派付 股息 | 22(b) | (719,183) (108,000) | (179,312) |
| Payments for lease liabilities Repurchase of shares of the Company | 租賃負債付款 本公司股份回購 | 13 | (8,607) | (9,463) |
| Net cash used in financing activities | 融資活動所用現金淨額 | 13 | (835,790) | (364,532) |
| Net (decrease)/increase in cash and cash | 現金及現金等價物 | | (655,790) | (304,332) |
| equivalents Cash and cash equivalents at beginning | (減少)/增加淨額 期初現金及現金等價物 | | (436,666) | 185,800 |
| of the period | 用人工用人 公便协匠家 | | 2,309,358 | 1,880,531 |
| Effects of exchange rate changes on cash and cash equivalents | 現金及現金等價物匯率 變動的影響 | | (8,111) | 25,751 |
| Cash and cash equivalents at end of the period | 期末現金及現金等價物 | | 1,864,581 | 2,092,082 |

The above interim condensed consolidated statement of cash flows should be read in conjunction with the accompanying notes.

以上中期簡明綜合現金流量表應與隨附 附註一併閱讀。

1. GENERAL INFORMATION

Yihai International Holding Ltd. (the "Company") and its subsidiaries (together the "Group") are principally engaged in the production and sales of hot pot condiment, compound condiment, and convenient ready-to-eat food products in the People's Republic of China (the "PRC") and certain overseas countries and regions.

The Company was incorporated in the Cayman Islands on 18 October 2013 as an exempted company with limited liability under the Companies Law Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands. The address of the Company's registered office is Grand Pavilion, Hibiscus Way, 802 West Bay Road, P.O. Box 31119, KY1-1205, Cayman Islands.

The Company's global offering of its shares (the "Global Offering") on the Main Board of The Stock Exchange of Hong Kong Limited (the "HKEx" or the "Stock Exchange") was completed on 13 July 2016.

The interim condensed consolidated financial information is presented in Renminbi ("RMB"), unless otherwise stated.

This interim condensed consolidated financial information was approved for issue by the Board of Directors of the Company on 27 August 2024.

This interim condensed consolidated financial information has been reviewed, not audited.

2. BASIS OF PREPARATION

This interim condensed consolidated financial information for the six months ended 30 June 2024 has been prepared in accordance with International Accounting Standard 34 "Interim Financial Reporting" ("IAS 34").

The interim condensed consolidated financial information does not include all the notes of the type normally included in an annual financial statements. Accordingly, this interim condensed consolidated financial information is to be read in conjunction with the Group's annual consolidated financial statements for the year ended 31 December 2023 which have been prepared in accordance with IFRS Accounting Standards.

1. 一般資料

頤海國際控股有限公司(「本公司」) 及其附屬公司(統稱「本集團」)在中華人民共和國(「中國」)及若干海外國家及地區主要從事火鍋調味料、複合調味料及方便速食產品的生產及銷售。

本公司於2013年10月18日根據開 曼群島1961年第3號法例第22章 公司法(經綜合及修訂)在開曼群 島註冊成立為獲豁免有限公司。 本公司的註冊辦事處地址為Grand Pavilion, Hibiscus Way, 802 West Bay Road, P.O. Box 31119, KY1-1205, Cayman Islands。

本公司股份在香港聯合交易所有限公司(「香港聯交所」或「聯交所」) 主板的全球發售(「全球發售」)已於 2016年7月13日完成。

除非另有指明,否則中期簡明綜合 財務資料以人民幣(「人民幣」)呈 列。

相關中期簡明綜合財務資料已於 2024年8月27日獲本公司董事會批 准刊發。

本中期簡明綜合財務資料已經審 閱,但未經審計。

2. 編製基準

截至2024年6月30日止六個月的本中期簡明綜合財務資料乃根據國際會計準則第34號「中期財務報告」(「國際會計準則第34號」)編製。

本中期簡明綜合財務資料不包括年度財務報表一般包括的各類附註。因此,本中期簡明綜合財務資料應與本集團根據國際財務報告會計準則所編製截至2023年12月31日止年度的年度綜合財務報表一併閱覽。

3. ACCOUNTING POLICIES

The accounting policies applied to the preparation of this interim condensed consolidated financial information are consistent with those applied in the Group's annual consolidated financial statements for the year ended 31 December 2023, except for the adoption of amended standards as set out below:

Amended standards adopted by the Group

The Group has applied the following amended standards for the first time from 1 January 2024:

Amendments to IAS 1 國際會計準則第1號的修訂本 Amendments to IAS 1 國際會計準則第1號的修訂本 Amendments to IFRS 16 國際財務報告準則第16號的修訂本 Amendments to IAS 7 and IFRS 7 國際會計準則第7號及國際財務報告準則第7號的修訂本

The amendments listed above did not have any impact on the amounts recognised in prior periods and are not expected to significantly affect the current or future periods.

3. 會計政策

編製本中期簡明綜合財務資料所採用的會計政策與本集團截至2023年 12月31日止年度的年度綜合財務報 表所採用的會計政策一致,惟以下 經修訂準則的採用除外:

本集團採用的經修訂準則

本集團自2024年1月1日起首次應 用以下經修訂準則:

Classification of Liabilities as Current or Non-current 將負債分類為流動或非流動 Non-current Liabilities with Covenants 附帶契諾的非流動負債 Lease Liability in a Sale and Leaseback 售後回租中的租賃負債 Supplier Finance Arrangements 供應商融資安排

> 上述修訂對過往期間確認的金額並 無任何影響,且預期不會對當前或 未來期間產生重大影響。

3. ACCOUNTING POLICIES (CONTINUED)

Impact of new or amended standards issued but not yet applied by the Group

Certain new or amended accounting standards have been published but are not mandatory for reporting period commencing 1 January 2024 and have not been early adopted by the Group. These new or amended accounting standards are not expected to have a material impact on the Group in the current or future reporting periods and on foreseeable future transactions.

3. 會計政策(續)

已頒佈但本集團尚未採用的新訂或 經修訂準則的影響

若干新訂或經修訂會計準則已頒佈 但毋須於自2024年1月1日開始的 報告期間強制執行,本集團亦未提 早採用。預計該等新訂或經修訂會 計準則於當前或未來報告期間不會 對本集團及可見未來交易造成重大 影響。

| News or amended standards and |
|-------------------------------|
| interpretations |
| 新訂或經修訂準則及詮釋 |

生效日期

Effective date

| Amendments to IAS 21 |
|---------------------------------|
| 國際會計準則第21號的修訂本 |
| Amendments to IFRS 9 and IFRS 7 |

國際財務報告準則第9號及國際財務報告 準則第7號的修訂本

IFRS 18

國際財務報告準則第18號 IFRS 19

國際財務報告準則第19號 Amendments to IAS 28 and IFRS 10

國際會計準則第28號及國際財務報告 準則第10號的修訂本

| Lack of Exchangeability | 1 January 2025 |
|--------------------------------------|----------------|
| 缺乏可交換性 | 2025年1月1日 |
| Amendments to the Classification and | 1 January 2026 |
| Measurement of Financial Instruments | |
| 關於金融工具的分類和計量的修訂 | 2026年1月1日 |

Presentation and Disclosure in Financial Statements 財務報表的呈列及披露

Subsidiaries without Public Accountability:

Disclosures

非公共受託責任附屬公司的披露 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

投資者與其聯營公司或合營企業之間的資產出售 或出資

1 January 2027 2027年1月1日

1 January 2027

2027年1月1日 To be determined

待定

4. ESTIMATES

The preparation of the interim condensed consolidated financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing the interim condensed consolidated financial information, the significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the Group's annual consolidated financial statements for the year ended 31 December 2023.

4. 估計

編製中期簡明綜合財務資料時,管理層須作出影響到會計政策的應用 以及資產及負債、收入及開支的呈報金額的判斷、估計及假設。實際 結果可能有別於該等估計。

於編製中期簡明綜合財務資料時, 管理層在應用本集團會計政策時作 出的重大判斷及估計不確定性的主 要來源,與本集團截至2023年12月 31日止年度的年度綜合財務報表所 應用者一致。

5. FINANCIAL RISK MANAGEMENT AND FAIR VALUE OF FINANCIAL INSTRUMENTS

5.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk), credit risk and liquidity risk.

The interim condensed consolidated financial information do not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual consolidated financial statements for the year ended 31 December 2023.

There have been no significant changes in the risk management policies since 31 December 2023.

5.2 Credit risk

Credit risk is the risk of suffering financial loss, should any of the Group's customers/clients or counterparties fail to fulfil their contractual obligations to the Group. Credit risk of the Group arises mainly from exposure of trade receivables and other receivables of the subsidiaries engaged in operating activities. The Group adopts the "expected credit loss" model on its impairment assessment of debt instruments which are measured at amortised cost, in accordance with the provisions of IFRS 9 "Financial Instruments".

As at 30 June 2024, the Group has term deposits of RMB219,721,000. All of these term deposits are deposited in reputable financial institutions in the Mainland China and international financial institutions outside of the Mainland China and the Directors of the Company consider the related credit risk is low.

5. 財務風險管理及金融工具的公平 值

5.1 財務風險因素

本集團的活動面臨各類金融風險: 市場風險(包括外匯風險)、信用風 險及流動資金風險。

中期簡明綜合財務資料不包括全部金融風險管理資料及年度財務報表所要求作出的披露,並應與本集團截至2023年12月31日止年度的年度綜合財務報表一併閱讀。

風險管理政策自2023年12月31日 起概無重大變動。

5.2 信用風險

信用風險是一旦本集團有任何顧客/客戶或對手方未能履行其對本集團的合約責任而蒙受財務損失則不動力。本集團信用風險主要貿易。本集團保護國際財務報告準則第9號「金融工具」的條款為其按攤銷成下金融工具」的條款為其按攤銷成下預期信用損失」模式。

於2024年6月30日,本集團的定期存款為人民幣219,721,000元。所有該等定期存款均存放於中國內地信譽良好的金融機構以及中國內地以外的國際金融機構,本公司董事認為相關信用風險屬低。

5. FINANCIAL RISK MANAGEMENT AND FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

5.3 Liquidity risk

As at 30 June 2024 and 31 December 2023, the Group did not have any external borrowings and the Group has well adequate financial assets and financial resources to meet the Group's obligations to settle any contractual financial liabilities. Accordingly, the Directors of the Company considered the Group's liquidity risk is low.

5.4 Fair value of financial instruments

This note provides an update on the judgements and estimates made by the Group in determining the fair values of the financial instruments since the last annual financial report.

(a) Fair value hierarchy

This section explains the judgements and estimates made in determining the fair values of the financial instruments that are recognised and measured at fair value in the interim condensed consolidated financial information. To provide an indication about the reliability of the inputs used in determining fair value, the Group has classified its financial instruments into the three levels prescribed under the accounting standards as follows:

Level 1: The fair value of financial instruments traded in active markets (such as publicly traded derivatives and equity securities) is based on quoted market prices at the end of the reporting period. The quoted marked price used for financial assets held by the Group is the current bid price. These instruments are included in Level 1.

5. 財務風險管理及金融工具的公平 信(續)

5.3 流動資金風險

於2024年6月30日及2023年12月 31日,本集團並無任何外部借款, 且本集團擁有充足的金融資產及財 務資源以履行本集團任何合約金融 負債的清償責任。因此,本公司董 事認為本集團的流動資金風險屬低。

5.4 金融工具的公平值

本附註載列本集團自上一年度財務 報告起於釐定金融工具公平值時所 作出的判斷及估計的最新資料。

(a) 公平值層級

本節説明於釐定中期簡明綜合財務資料中按公平值確認及計量的金融工具公平值時作出的判斷及估計。為得出釐定公平值所用輸入數據的可信程度指標,本集團根據會計準則將其金融工具分為以下三層:

- 5. FINANCIAL RISK MANAGEMENT AND FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)
- 5. 財務風險管理及金融工具的公平 值(續)

5.4 Fair value of financial instruments (Continued)

5.4 金融工具的公平值(續)

(a) Fair value hierarchy (Continued)

- (a) 公平值層級(續)
- Level 2: The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3. This is the case for private equity fund investments, unlisted equity securities and wealth management products.

屬此種情況。

| At 30 June 2024 (Unaudited) | 於 2024 年6月30日 (未經審計) | Level 1 第一層 RMB'000 人民幣千元 | Level 2 第二層 RMB'000 人民幣千元 | Level 3 第三層 RMB'000 人民幣千元 | Total 總計 RMB'000 人民幣千元 |
|--|--------------------------------|------------------------------------|------------------------------------|------------------------------------|---------------------------------|
| Financial assets | 金融資產 | | | | |
| Financial assets at fair value through | 按公平值計入損益的金融 | | | | |
| profit or loss (FVPL) | 資產(按公平值計入損益 | | | | |
| Hallahad 'avaraharan' 'a AETD (') | 的金融資產) | | | | |
| - Unlisted investment in AFTP (i) | - 於集合資金信託計劃 的非上市投資(i) | | 58.986 | | 58,986 |
| - Unlisted equity securities | - 非上市股本證券 | _ | 50,900 | _ | 50,900 |
| (Note 5.4(b)(i)) | (附註5.4(b)(i)) | _ | _ | 73,620 | 73,620 |
| Private equity fund investments | - 私募股權基金投資 | _ | _ | 75,352 | 75,352 |
| - Wealth management products | - 理財產品 | - | - | 71,693 | 71,693 |
| Total financial assets | 金融資產總值 | - | 58,986 | 220,665 | 279,651 |

- 5. FINANCIAL RISK MANAGEMENT AND FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)
- 5. 財務風險管理及金融工具的公平 值*(續)*

5.4 Fair value of financial instruments (Continued)

5.4 金融工具的公平值(續)

(a) Fair value hierarchy (Continued)

(a) 公平值層級(續)

| | | Level 1 | Level 2 | Level 3 | Total |
|--|---------------|---------|---------|---------|---------|
| | | 第一層 | 第二層 | 第三層 | 總計 |
| | | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| At 31 December 2023 | 於2023年12月31日 | 人民幣千元 | 人民幣千元 | 人民幣千元 | 人民幣千元 |
| (Audited) | (經審計) | | | | |
| Financial assets | 金融資產 | | | | |
| Financial assets at fair value through | 按公平值計入損益的金融 | | | | |
| profit or loss (FVPL) | 資產(按公平值計入損益 | | | | |
| | 的金融資產) | | | | |
| - Unlisted investment in AFTP (i) | - 於集合資金信託計劃 | | | | |
| | 的非上市投資(i) | - | 55,724 | - | 55,724 |
| Unlisted equity securities | - 非上市股本證券 | | | | |
| (Note 5.4(b)(i)) | (附註5.4(b)(i)) | - | - | 74,466 | 74,466 |
| - Private equity fund investments | - 私募股權基金投資 | _ | _ | 66,862 | 66,862 |
| Total | 金融資產總值 | - | 55,724 | 141,328 | 197,052 |

- (i) As at 30 June 2024 and 31 December 2023, the Group's financial assets that are measured at fair value using Level 2 inputs represent investment in an assemble fund trust plan (the "AFTP") that are redeemable on demand and with quoted net worth (i.e. the unit return) published by the trust company on a weekly basis. Although the quoted net worth of the AFTP is considered observable, it is included in Level 2 as such AFTP is not traded in an active market.

There were no transfers between the levels of the fair value hierarchy during the current reporting period.

當前報告期內公平值層級之間 並無轉移。

- 5. FINANCIAL RISK MANAGEMENT AND FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)
- 5. 財務風險管理及金融工具的公平 值(*續*)

5.4 Fair value of financial instruments (Continued)

- 5.4 金融工具的公平值(續)
- (b) Fair value measurements using significant unobservable inputs (Level 3)
- (b) 公平值計量使用重大不可觀察 輸入數據(第三層)

The following table presents the changes in Level 3 instruments for the six months ended 30 June 2024 and 2023:

下表呈列截至2024年及2023 年6月30日止六個月第三層工 具的變動:

Unaudited 未經審計

| | | Unlisted | Private | Wealth | |
|-------------------------------------|----------------------|------------|-------------|------------|-----------|
| | | equity | equity fund | management | |
| | | securities | investments | products | Total |
| | | 非上市股本證券 | 私募股權基金投資 | 理財產品 | 總計 |
| | | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| | | 人民幣千元 | 人民幣千元 | 人民幣千元 | 人民幣千元 |
| Six months ended 30 June 2024 | 截至2024年 | | | | |
| | 6月30日止六個月 | | | | |
| Opening balance at | 於 2024 年1月1日的 | | | | |
| 1 January 2024 | 期初結餘 | 74,466 | 66,862 | - | 141,328 |
| Additions | 添置 | - | 694 | 769,089 | 769,783 |
| Disposals | 出售 | - | - | (699,901) | (699,901) |
| (Losses)/gains recognised in other | 於其他收入及收益確認的 | | | | |
| income and gains – net* | (虧損)/收益淨額* | (846) | 7,796 | 2,505 | 9,455 |
| Closing balance at | 於2024年6月30日的 | | | | |
| 30 June 2024 | 期末結餘 | 73,620 | 75,352 | 71,693 | 220,665 |
| *includes unrealised (losses)/gains | *包括報告期末所持 | | | | |
| recognised in profit or loss | 結餘中於損益確認 | | | | |
| attributable to balances held at | 的未變現(虧損)/收益 | | | | |
| the end of the reporting period | | (846) | 7,796 | 604 | 7,554 |

- 5. FINANCIAL RISK MANAGEMENT AND FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)
- 5. 財務風險管理及金融工具的公平 值(續)

5.4 Fair value of financial instruments (Continued)

- 5.4 金融工具的公平值(續)
- (b) Fair value measurements using significant unobservable inputs (Level 3) (Continued)
- (b) 公平值計量使用重大不可觀察 輸入數據(第三層)(續)

| | | Unaudited 未經審計 | | | | |
|---|---------------------------------|-------------------|-------------|------------|-----------|--|
| | | Unlisted | Private | Wealth | | |
| | | equity | equity fund | management | | |
| | | securities | investments | products | Total | |
| | | 非上市股本證券 | 私募股權基金投資 | 理財產品 | 總計 | |
| | | RMB'000 | RMB'000 | RMB'000 | RMB'000 | |
| | | 人民幣千元 | 人民幣千元 | 人民幣千元 | 人民幣千元 | |
| Six months ended 30 June 2023 | 截至2023年 | | | | | |
| | 6月30日止六個月 | | | | | |
| Opening balance at | 於2023年1月1日的 | | | | | |
| 1 January 2023 | 期初結餘 | 69,434 | 42,187 | _ | 111,621 | |
| Additions | 添置 | - | - | 442,557 | 442,557 | |
| Disposals | 出售 | - | - | (443,288) | (443,288) | |
| Gains recognised in other income | 於其他收入及收益 | | | | | |
| and gains – net* | 確認的收益淨額* | 4,548 | 487 | 731 | 5,766 | |
| Closing balance at | 於2023年6月30日的 | | | | | |
| 30 June 2023 | 期末結餘 | 73,982 | 42,674 | - | 116,656 | |
| *includes unrealised gains recognised in profit or loss attributable to balances held at the end of the | *包括報告期末所持結餘 中於損益確認的 未變現收益 | | | | | |
| reporting period | | 4,548 | 487 | - | 5,035 | |

- 5. FINANCIAL RISK MANAGEMENT AND FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)
- 5. 財務風險管理及金融工具的公平 值(續)

5.4 Fair value of financial instruments (continued)

- 5.4 金融工具的公平值(續)
- (b) Fair value measurements using significant unobservable inputs (Level 3) (continued)
- (b) 公平值計量使用重大不可觀察 輸入數據(第三層)(續)

The following table summarises the quantitative information about the significant unobservable inputs used in Level 3 fair value measurements:

下表概述與第三層公平值計量 所用重大不可觀察輸入數據相 關的定量資料:

| | Fair va 公平 | alue at 值於 | | | | of inputs 據範圍 | |
|--|---|--|------------------------------------|---|-----------------------------------|--|--|
| Description 描述 | 30 June 2024 2024年 6月30日 RMB'000 人民幣千元 | 31 December 2023 2023年 12月31日 RMB'000 人民幣千元 | Valuation techniques 估值技術 | Unobservable inputs 不可觀察 輸入數據 | 30 June 2024 2024年 6月30日 | 31 December 2023 2023年 12月31日 | Relationship of unobservable inputs to fair value 不可觀察輸入數據與公平值的關係 |
| Unlisted equity securities (i) 非上市股本證券(i) | 73,620 | 74,466 | Market approach 市場法 | PS (Price to sales/ sales) DLOM (Discount for lack of marketability) PS (市銷率) DLOM (缺乏市場 流通性貼現率) | PS: 3.8 DLOM: 15.7% | PS: 3.9 DLOM: 15.7% | Increased or decreased PS by 1 would increase or decrease fair value by approximately RMB24,865,000 (31 December 2023: RMB21,326,000). PS增加或減少1將使公平值增加或減少約人民幣24,865,000元(2023年12月31日:人民幣21,326,000元)。 Increased or decreased DLOM by 10% would decrease or increase fair value by approximately RMB1,534,000(31 December 2023: RMB1,455,000). DLOM增加或減少10%會減少或增加公平值約人民幣1,534,000元(2023年12月31日:人民幣1,455,000元)。 |
| Private equity fund investments (ii) 私募股權基金投資 (ii) | 75,352 | 66,862 | Net asset value 資產淨值 | N/A 不適用 | N/A 不適用 | N/A 不適用 | N/A 不適用 |
| Wealth management products (iii) 理財產品(iii) | 71,693 | N/A 不適用 | Discounted cash flows 貼現現金流量 | Expected rate of return 預期回報率 | 5.81% | N/A 不適用 | The higher the expected rate of return, the higher the fair value. 預期回報率越高,公平值愈高。 |

5. FINANCIAL RISK MANAGEMENT AND FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

5.4 Fair value of financial instruments (continued)

(b) Fair value measurements using significant unobservable inputs (Level 3) (continued)

Notes:

The Group has a team of personnel who performs valuation on these Level 3 instruments for financial reporting purposes. The team determines the fair value of these Level 3 instruments based on available information obtained from the relevant counter parties (including the general partners of the private equity funds, the management of unlisted investees, etc), at least twice every financial year, which coincides with the Group's semi-annually reporting dates.

- (i) For unlisted equity securities as at 30 June 2024 and 31 December 2023, the fair values are determined by using the market approach and the significant unobservable inputs include the valuation multiples, such as price to sales/sales (the "PS") and discount for lack of marketability (the "DLOM"). Management determines the valuation multiples with reference to the respective multiples of comparable companies, as adjusted by the lack of marketability that market participants would consider when estimating the fair value of these investments.
- (ii) The Group determines the fair value of the private equity fund investments as at 30 June 2024 and 31 December 2023 based on the net asset values of the private equity funds with underlying assets and liabilities measured at fair value as reported by the general partners of the funds.
- (iii) As at 30 June 2024, the balance of wealth management products represents the Group's investment in a zero coupon note with the maturity over 1 year, which is issued by a reputable multinational financial institution. Management determines the fair value of the zero coupon note based on discounted cash flow model and the significant unobservable input is the expected rate of return of this investment.

5. 財務風險管理及金融工具的公平 值 (續)

5.4 金融工具的公平值(續)

(b) 公平值計量使用重大不可觀察 輸入數據(第三層)(續)

附註:

本集團有一隊專員就財務報告目 的對該等第三層工具進行估值。 該隊人員每個財政年度至少兩次 (與本集團每半年的報告日期 致)根據從有關對手方(包括私募 股權基金普通合夥人、非上市資 資對象管理層等)獲得的可用資料 釐定該等第三層工具的公平值。

- (i) 對於2024年6月30日及2023年12月31日的非上市股本證券,公平值乃大任市股本證券定,據包括查數(下數數)。前數之市場流通性明數(「DLOM」))。的乘數一個重大。 「DLOM」))。的乘數一個重大值, 可數之市場流通性理層變之, 可比公司各自已就可學數管之一, 對數方。 可比公司,其中已就可與的 者在估算該等投資公理性 會考慮的缺乏市場流通性作 出調整。
- (ii) 本集團基於私募股權基金的 資產淨值(相關資產及負債 按基金普通合夥人所報的公 平值計量)釐定於2024年6 月30日及2023年12月31日 私募股權基金投資的公平 值。
- (iii) 於2024年6月30日,理財產品結餘指本集團於一年以後到期的零息票據的投資,相關票據由一家信譽良好的跨國金融機構發行。管理權根據貼現現金流量模型釐定零息票據的公平值,而可觀察輸入數據為相關投資的預期回報率。

6. REVENUE AND SEGMENT INFORMATION

Management determines the operating segments based on the reports reviewed by the chief operating decision makers ("CODM") that are used to make strategic decisions. The Group's revenue, expenses, assets, liabilities and capital expenditure are primarily attributable to the manufacturing and sales of hot pot condiment, compound condiment, convenient ready-to-eat food products and others to third party and related party customers, which are considered by the CODM as one segment. The Group's principal market is the Mainland China and its sales to overseas customers contributed to less than 10% of the Group's total revenues for the six months ended 30 June 2024 and 2023. Accordingly, no geographical information is presented. As at 30 June 2024, the carrying amounts of the non-current assets (other than financial assets and deferred income tax assets) located in the PRC amounted to approximately RMB1,941,203,000 (31 December 2023; RMB1.890.154.000) and those as located in other countries and regions amounted to approximately RMB294,985,000 (31 December 2023: RMB276,868,000).

6. 收入及分部資料

管理層基於主要經營決策者([主 要經營決策者 |) 審閱的報告(用以 作出戰略決策) 釐定經營分部。本 集團的收入、開支、資產、負債及 資本開支主要來源於製造及向第三 方和關聯方客戶銷售火鍋調味料、 複合調味料、方便速食產品及其 他(獲主要經營決策者視為一個分 部)。本集團的主要市場為中國內 地,截至2024年及2023年6月30 日止六個月其向海外客戶的銷售額 佔本集團總收入不足10%。因此, 並無呈列地區資料。於2024年6月 30日,位於中國的非流動資產(金 融資產及遞延所得税資產除外)的 賬面值約為人民幣1,941,203,000 元(2023年12月31日:人民幣 1,890,154,000元),而位於其他國 家及地區的非流動資產(金融資產 及遞延所得税資產除外)的賬面值 約為人民幣294,985,000元(2023 年12月31日:人民幣276,868,000 元)。

6. REVENUE AND SEGMENT INFORMATION (CONTINUED)

6. 收入及分部資料(續)

Breakdown of revenue by product categories is as follows:

按產品系列劃分的收入明細如下:

Unaudited 未經審計 Six months ended 30 June 截至6月30日止六個月

| | | 2024 2024年 RMB'000 | 2023 2023年 RMB'000 |
|---|--------------------------|--------------------------|--------------------------|
| Revenue recognised at a point in time Hot pot condiment | 於某一時點確認的收入 火鍋調味料 | 人民幣千元 | 人民幣千元 |
| Related partiesThird parties | - 關聯方 - 第三方 | 887,273 860,246 | 839,540 814,675 |
| Subtotal | 小計 | 1,747,519 | 1,654,215 |
| Compound condiment - Related parties - Third parties | 複合調味料 - 關聯方 - 第三方 | 24,232 430,179 | 18,656 346,680 |
| Subtotal | 小計 | 454,411 | 365,336 |
| Convenient ready-to-eat food products - Related parties - Third parties | 方便速食產品 - 關聯方 - 第三方 | 77,567 622,907 | 28,970 544,060 |
| Subtotal | 小計 | 700,474 | 573,030 |
| Others - Related parties - Third parties | 其他 - 關聯方 - 第三方 | - 24,521 | 173 23,472 |
| Subtotal | 小計 | 24,521 | 23,645 |
| Total | 總計 | 2,926,925 | 2,616,226 |

Revenue from sales attributable to related parties accounted for approximately 33.8% and 33.9% of the Group's total revenue for the six months ended 30 June 2024 and 2023, respectively.

關聯方應佔銷售收入佔截至2024年及2023年6月30日止六個月本集團 總收入分別約33.8%及33.9%。

7. INTANGIBLE ASSETS

7. 無形資產

| | | | Unaudited 未經審計 | |
|---|--|------------------------------------|-------------------------------------|---------------------------------|
| | | Software 軟件 RMB'000 人民幣千元 | Trademark 商標 RMB'000 人民幣千元 | Total 總計 RMB'000 人民幣千元 |
| At 1 January 2024 Cost | 於 2024年1月1日 成本 | 41,852 | 160 | 42,012 |
| Accumulated amortisation | 累計攤銷 | (29,937) | (91) | (30,028) |
| Net book amount | 賬面淨值 | 11,915 | 69 | 11,984 |
| Six months ended 30 June 2024 Opening net book amount Additions Amortisation charge | 截至 2024 年6月 30 日 止六個月 期初賬面淨值 添置 攤銷費用 | 11,915 1,772 (3,623) | 69 - (8) | 11,984 1,772 (3,631) |
| Closing net book amount | 期末賬面淨值 | 10,064 | 61 | 10,125 |
| As at 30 June 2024 Cost Accumulated amortisation | 於 2024年6月30 日 成本 累計攤銷 | 43,624 (33,560) | 160 (99) | 43,784 (33,659) |
| Net book amount | 賬面淨值 | 10,064 | 61 | 10,125 |
| At 1 January 2023 Cost Accumulated amortisation | 於 2023年1月1日 成本 累計攤銷 | 40,241 (23,443) | 160 (75) | 40,401 (23,518) |
| Net book amount | | 16,798 | 85 | 16,883 |
| Six months ended 30 June 2023 Opening net book amount Additions Amortisation charge | 截至2023年6月30日 止六個月 期初賬面淨值 添置 攤銷費用 | 16,798 1,440 (3,248) | 85 - (8) | 16,883 1,440 (3,256) |
| Closing net book amount | 期末賬面淨值 | 14,990 | 77 | 15,067 |
| As at 30 June 2023 Cost Accumulated amortisation | 於 2023年6月30日 成本 累計攤銷 | 41,681 (26,691) | 160 (83) | 41,841 (26,774) |
| Net book amount | 賬面淨值 | 14,990 | 77 | 15,067 |

8. PROPERTY, PLANT AND EQUIPMENT

8. 物業、廠房及設備

| Unaudited |
|-----------|
| 未經審計 |

| | | | | | * * 1 | H 11 | | | |
|--------------------------|---------------------|----------|-----------|-----------|-----------|-----------|--------------|--------------|-----------|
| | | | | | Equipment | Vehicles | | | |
| | | Freehold | | | and | and | Leasehold | Construction | |
| | | land | Buildings | Machinery | others | furniture | improvements | in progress | Total |
| | | 永久業權土地 | 樓宇 | 機器 | 設備及其他 | 車輛及家具 | 租賃裝修 | 在建工程 | 總計 |
| | | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| | | 人民幣千元 | 人民幣千元 | 人民幣千元 | 人民幣千元 | 人民幣千元 | 人民幣千元 | 人民幣千元 | 人民幣千元 |
| As at 1 January 2024 | 於 2024 年1月1日 | | | | | | | | |
| Cost | 成本 | 36,785 | 866,973 | 805,354 | 312,098 | 16,951 | 76,964 | 199,034 | 2,314,159 |
| Accumulated depreciation | 累計折舊 | - | (95,522) | (267,232) | (106,663) | (8,857) | (26,990) | - | (505,264) |
| Net book amount | | 36,785 | 771,451 | 538,122 | 205,435 | 8,094 | 49,974 | 199,034 | 1,808,895 |
| Six months ended | 截至2024年6月30日 | | | | | | | | |
| 30 June 2024 | 止六個月 | | | | | | | | |
| Opening net book amount | 期初賬面淨值 | 36,785 | 771,451 | 538,122 | 205,435 | 8,094 | 49,974 | 199,034 | 1,808,895 |
| Additions | 添置 | - | - | 50,324 | 17,365 | 2,190 | 3,230 | 75,529 | 148,638 |
| Disposals/write-off | 處置/報廢 | - | - | (2,181) | (534) | (579) | - | - | (3,294) |
| Transfers | 轉讓 | - | 76,037 | 23,055 | 4,254 | - | - | (103,346) | - |
| Depreciation charge | 折舊費用 | - | (16,571) | (41,312) | (16,575) | (1,114) | (4,233) | - | (79,805) |
| Exchange rate difference | 匯率差異 | (2,164) | (7,147) | (39) | (7,055) | (46) | (8) | (1,593) | (18,052) |
| Closing net book amount | 期末賬面淨值 | 34,621 | 823,770 | 567,969 | 202,890 | 8,545 | 48,963 | 169,624 | 1,856,382 |
| As at 30 June 2024 | 於2024年6月30日 | | | | | | | | |
| Cost | 成本 | 34,621 | 935,702 | 874,154 | 325,198 | 18,421 | 80,186 | 169,624 | 2,437,906 |
| Accumulated depreciation | 累計折舊 | - | (111,932) | (306,185) | (122,308) | (9,876) | (31,223) | - | (581,524) |
| Net book amount | 賬面淨值 | 34,621 | 823,770 | 567,969 | 202,890 | 8,545 | 48,963 | 169,624 | 1,856,382 |

8. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

8. 物業、廠房及設備(續)

| | | Unaudited 未經審計 | | | | | | | |
|--------------------------|--------------|-------------------|-----------|-----------|-----------|-----------|--------------|--------------|-----------|
| | | | | | Equipment | Vehicles | | | |
| | | Freehold | | | and | and | Leasehold | Construction | |
| | | land | Buildings | Machinery | others | furniture | improvements | in progress | Total |
| | | 永久業權土地 | 樓宇 | 機器 | 設備及其他 | 車輛及家具 | 租賃裝修 | 在建工程 | 總計 |
| | | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 | RMB'000 |
| | | 人民幣千元 | 人民幣千元 | 人民幣千元 | 人民幣千元 | 人民幣千元 | 人民幣千元 | 人民幣千元 | 人民幣千元 |
| As at 1 January 2023 | 於2023年1月1日 | | | | | | ' | | |
| Cost | 成本 | 35,732 | 706,855 | 757,211 | 268,142 | 13,741 | 70,440 | 187,609 | 2,039,730 |
| Accumulated depreciation | 累計折舊 | - | (67,395) | (197,517) | (79,537) | (7,378) | (19,144) | - | (370,971) |
| Net book amount | 賬面淨值 | 35,732 | 639,460 | 559,694 | 188,605 | 6,363 | 51,296 | 187,609 | 1,668,759 |
| Six months ended | 截至2023年6月30日 | | | | | | | | |
| 30 June 2023 | 止六個月 | | | | | | | | |
| Opening net book amount | 期初賬面淨值 | 35,732 | 639,460 | 559,694 | 188,605 | 6,363 | 51,296 | 187,609 | 1,668,759 |
| Additions | 添置 | - | 744 | 27,172 | 15,142 | 938 | 1,403 | 81,630 | 127,029 |
| Disposals/write-off | 處置/報廢 | - | - | (5,173) | (771) | (21) | - | - | (5,965) |
| Transfers | 轉讓 | - | 133,295 | - | 6,744 | - | - | (140,039) | - |
| Depreciation charge | 折舊費用 | - | (12,430) | (38,713) | (15,019) | (859) | (3,870) | - | (70,891) |
| Exchange rate difference | 匯率差異 | 357 | 1,111 | 277 | 240 | (2) | (114) | 286 | 2,155 |
| Closing net book amount | 期末賬面淨值 | 36,089 | 762,180 | 543,257 | 194,941 | 6,419 | 48,715 | 129,486 | 1,721,087 |
| As at 30 June 2023 | 於2023年6月30日 | | | | | | | | |
| Cost | 成本 | 36,089 | 842,010 | 772,867 | 286,964 | 14,371 | 71,729 | 129,486 | 2,153,516 |
| Accumulated depreciation | 累計折舊 | - | (79,830) | (229,610) | (92,023) | (7,952) | (23,014) | - | (432,429) |
| Net book amount | | 36,089 | 762,180 | 543,257 | 194,941 | 6,419 | 48,715 | 129,486 | 1,721,087 |

9. LEASES

This note provides information for leases where the Group is a lessee. The Group leases various offices, warehouses and has land use rights under long-term lease agreements. Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants, but leased assets may not be used as security for borrowing purposes.

(i) Amounts recognised in balance sheet relating to leases:

9. 租賃

本附註載列有關本集團作為承租人所訂立租約的資料。本集團按長期租賃協議租賃多個辦公室、倉庫並擁有土地使用權。租賃條款乃按個別基準磋商,並包含各種不同的條款及條件。租賃協議並無施加任何契諾,但租賃資產不得用作借款擔保。

(i) 於資產負債表內確認的租賃相 關款項:

| | | Unaudited | Audited |
|----------------------------------|---------|-----------|-------------|
| | | 未經審計 | 經審計 |
| | | As at | As at |
| | | 30 June | 31 December |
| | | 2024 | 2023 |
| | | 於2024年 | 於2023年 |
| | | 6月30日 | 12月31日 |
| | | RMB'000 | RMB'000 |
| | | 人民幣千元 | 人民幣千元 |
| Right-of-use assets | 使用權資產 | | |
| Land use rights | 土地使用權 | 144,215 | 146,200 |
| Leased properties and warehouses | 租賃物業及倉庫 | 98,833 | 80,714 |
| Total | 總計 | 243,048 | 226,914 |
| Lease liabilities | 租賃負債 | | |
| Current | 流動 | 20,864 | 31,993 |
| Non-current | 非流動 | 92,056 | 54,267 |
| Total | 總計 | 112,920 | 86,260 |

- (a) During the six months ended 30 June 2024, the additions to land use rights and leased properties and warehouses amounted to Nil and RMB37,953,000 (2023: Nil and RMB2,945,000), respectively.
- (a) 截至2024年6月30日 止六個月,土地使用權 和租賃物業及倉庫新 增金額分別為零及人 民幣37,953,000元(截 至2023年6月30日止 六個月:零及人民幣 2,945,000元)。

9. LEASES (CONTINUED)

9. 租賃(續)

- (ii) Amounts recognised in profit or loss relating to leases:
- (ii) 於損益內確認的租賃相關款項:

Unaudited 未經審計 Six months ended 30 June 截至6月30日止六個月

| | | 2024 2024年 RMB'000 人民幣千元 | 2023 2023年 RMB'000 人民幣千元 |
|--|--|-----------------------------------|-----------------------------------|
| Depreciation charge of right-of-use assets | 使用權資產的折舊費用 | | |
| Land use rights | 土地使用權 | 1,984 | 1,692 |
| Leased properties and warehouses | 租賃物業及倉庫 | 14,664 | 17,668 |
| Total | 總計 | 16,648 | 19,360 |
| Interest expense (included in finance costs) | 利息支出(計入融資成本) | 2,442 | 2,343 |
| Expense relating to short-term leases not included in lease liabilities (included in cost of sales, distribution | 與短期租賃有關而不計入租 賃負債的開支(計入銷售成 本、經銷開支及行政開支) | | |
| expenses and administrative expenses | 3) | 5,524 | 4,357 |

- (iii) The total cash outflows for leases for the six months ended 30 June 2024 was approximately RMB14,647,000 (2023: RMB13,650,000).
- (iii) 截至2024年6月30日止六個月的租賃現金流出總額約為人民幣14,647,000元(2023年:人民幣13,650,000元)。

10. OTHER ASSETS

10. 其他資產

| | | Unaudited 未經審計 As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元 | Audited 經審計 As at 31 December 2023 於2023年 12月31日 RMB'000 人民幣千元 |
|--|---|--|--|
| Prepayments for property, plant and equipment Value-added tax recoverable Prepayments for marketing and consulting expenses Prepayments for short-term leases of warehouses and staff quarters | 物業、廠房及設備的 預付款項 可抵扣增值税 營銷及諮詢開支預付款項 倉庫及員工宿舍短期租約 預付款項 | 126,633 38,861 16,061 1,734 | 119,229 41,279 14,211 1,218 |
| Prepayments for purchase of raw materials Others | 購買原材料預付款項 其他 | 979 5,441 | 2,056 3,594 |
| Less: non-current items Other current assets | 減:非即期項目 其他流動資產 | 189,709 (126,633) 63,076 | 181,587 (119,229) 62,358 |

11. TRADE RECEIVABLES

11. 貿易應收款項

| | | Unaudited | Audited |
|--|-----------------|-----------|-------------|
| | | 未經審計 | 經審計 |
| | | As at | As at |
| | | 30 June | 31 December |
| | | 2024 | 2023 |
| | | 於2024年 | 於2023年 |
| | | 6月30日 | 12月31日 |
| | | RMB'000 | RMB'000 |
| | | 人民幣千元 | 人民幣千元 |
| Trade receivables | 貿易應收款項 | | |
| Third parties | - 第三方 | 12,771 | 11,326 |
| Related parties (Note 26(c)) | - 關聯方 (附註26(c)) | 183,191 | 246,987 |
| | | 195,962 | 258,313 |
| Less: provision for impairment | 減:減值撥備 | (188) | (188) |
| Trade receivables – net | 貿易應收款項-淨額 | 195,774 | 258,125 |

The majority of the Group's third party sales are conducted through receiving advances from customers before delivering the goods to customers, with only a few customers who are granted with credit periods ranged from 30 to 90 days. The related party customers of the Group are granted with 30 days credit period. Ageing analysis based on recognition date of the trade receivables at the respective balance sheet dates is as follows:

本集團的第三方銷售大部分以向客戶交付貨物前收取客戶墊款的方式進行,當中僅有少數客戶獲授出介乎30至90天的信貸期。本集團的關聯方客戶獲授出30天的信貸期。根據貿易應收款項的確認日期於各結算日的賬齡分析如下:

| | Unaudited | Audited |
|----------------------|-----------|-------------|
| | 未經審計 | 經審計 |
| | As at | As at |
| | 30 June | 31 December |
| | 2024 | 2023 |
| | 於2024年 | 於2023年 |
| | 6月30日 | 12月31日 |
| | RMB'000 | RMB'000 |
| | 人民幣千元 | 人民幣千元 |
| Within 3 months 3個月內 | 195,962 | 258,313 |

No provision for impairment allowance on trade receivables has been recognised during the six months ended 30 June 2024 and 2023.

截至2024年及2023年6月30日止六個月,並無確認貿易應收款項減值 撥備。

12. OTHER FINANCIAL ASSETS AT AMORTISED COST

12. 按攤銷成本計量的其他金融資產

| | | Unaudited | Audited |
|----------------------------------|-----------|-----------|-------------|
| | | 未經審計 | 經審計 |
| | | As at | As at |
| | | 30 June | 31 December |
| | | 2024 | 2023 |
| | | 於2024年 | 於2023年 |
| | | 6月30日 | 12月31日 |
| | | RMB'000 | RMB'000 |
| | | 人民幣千元 | 人民幣千元 |
| Deposit for utilities and leases | 公用設施及租賃按金 | 12,836 | 17,025 |
| Others | 其他 | 1,928 | 2,681 |
| | | 14,764 | 19,706 |
| Less: provision for impairment | 減:減值撥備 | (148) | (197) |
| Total | 總計 | 14,616 | 19,509 |

13. SHARE CAPITAL

13. 股本

Authorised:

法定:

| | | Number of ordinary shares 普通股 數目 | Nominal value of ordinary shares 普通股 面值 US\$ | Equivalent nominal value of ordinary shares 普通股 等額面值 RMB'000 人民幣千元 |
|--|--|--|--|--|
| Ordinary shares of US\$0.00001 each on 1 January 2023, 30 June 2023, 31 December 2023 | 於2023年1月1日、 2023年6月30日、 2023年12月31日及 2024年6月30日每股 | | | |
| and 30 June 2024 | 0.00001美元的普通股 | 5,000,000,000 | 50,000 | 307 |

13. SHARE CAPITAL (CONTINUED)

13. 股本(續)

Issued and fully paid ordinary shares:

已發行及繳足普通股:

| | | Number of ordinary shares 普通股 數目 | Nominal value of ordinary shares 普通股 面值 US\$ 美元 | Equivalent nominal value of ordinary shares 普通股 等額面值 RMB'000 人民幣千元 |
|--|---|--|--|--|
| Ordinary shares of US\$0.00001 each on 1 January 2023 Repurchase and cancellation of ordinary shares (Note) | 於2023年1月1日每股 0.00001美元的普通股 購回及註銷普通股(附註) | 1,046,900,000 (10,200,000) | 10,469 (102) | 68 |
| Ordinary shares of US\$0.00001 each on 30 June 2023, 31 December 2023 and 30 June 2024 | 於2023年6月30日、 2023年12月31日及 2024年6月30日每股 0.00001美元的普通股 | 1,036,700,000 | 10,367 | 67 |

Note:

附註:

During the six months ended 30 June 2023, the Company repurchased a total of 10,200,000 of its own ordinary shares through the Stock Exchange at an aggregate consideration of approximately RMB175,757,000. As of 30 June 2023, all these repurchased shares were cancelled.

截至2023年6月30日止六個月,本公司於聯交所購回其本身合共10,200,000股 普 通 股 , 總 代 價 約 為 人 民 幣 175,757,000元。於2023年6月30日,該等購回股份均已註銷。

14. SHARES HELD FOR RESTRICTED SHARE UNIT SCHEME

14. 就受限制股份單位計劃持有的股份

| | Number of ordinary shares 普通股 數目 | Nominal value of ordinary shares 普通股 面值 US\$ 美元 | Equivalent nominal value of ordinary shares 普通股 等額面值 RMB'000 人民幣千元 |
|---|--|--|---|
| Shares held for employee share 於2023年1月1日、2023年 scheme of US\$0.00001 each on 1 January 2023, 30 June 2023, 31 December 2023 and 30 June 2024 就僱員股份計劃持有每 股面值0.00001美元的 股份 | 66,568,000 | 666 | 4 |

These shares are held by the Company's Restricted Share Units Scheme ("RSU Scheme") Trustee for the purpose of issuing shares under the Group's RSU Scheme (see Note 23 for further information).

該等股份由本集團的受限制股份單位計劃(「受限制股份單位計劃」)受託人持有,以根據本集團的受限制股份單位計劃發行股份(詳情見附註23)。

15. TRADE PAYABLES

Trade payables mainly arose from the purchases of materials. The credit terms of trade payables granted by the suppliers are usually 30 to 90 days.

The ageing analysis of trade payables based on invoice dates is as follows:

15. 貿易應付款項

貿易應付款項主要源自購買材料。 供應商授出的貿易應付款項信貸期 通常為30至90天。

基於發票日期的貿易應付款項賬齡 分析如下:

| Total | 總計 | 281,034 | 402,788 |
|-------------------------------|-----------------|-------------------|------------------|
| 6 months to 1 year | 6個月至1年 | 1,100 | 444 |
| Within 3 months 3 to 6 months | 3個月內 3個月至6個月 | 267,581 12,353 | 395,481 6,863 |
| | | RMB'000 人民幣千元 | RMB'000 人民幣千元 |
| | | 6月30日 | 12月31日 |
| | | 於2024年 | 於2023年 |
| | | 2024 | 2023 |
| | | 30 June | 31 December |
| | | As at | As at |
| | | 未經審計 | 經審計 |
| | | Unaudited | Audited |

16. OTHER PAYABLES AND ACCRUALS

16. 其他應付款項及應計費用

| | | Unaudited 未經審計 As at 30 June 2024 於2024年 6月30日 RMB'000 人民幣千元 | Audited 經審計 As at 31 December 2023 於2023年 12月31日 RMB'000 人民幣千元 |
|---|------------------|--|--|
| Wages, salaries and other employee benefits | 工資、薪金及其他僱員福利 | 36,828 | 71,767 |
| Suppliers' deposits | 供應商按金 | 30,761 | 28,662 |
| Other tax payables | 其他應付税項 | 17,955 | 46,803 |
| Payables for property, plant and equipment | 應付物業、廠房及設備款項 | 36,289 | 10,155 |
| Payables for labour outsourcing fee | 應付勞務外包費用 | 7,227 | 8,470 |
| Payables for legal and professional fees | 應付法律及專業費用 | 6,493 | 7,053 |
| Payables for utilities | 應付公用事業 | 6,402 | 6,851 |
| Payables for storage fee | 應付存儲費用 | 1,923 | 2,117 |
| Amounts due to related parties (Note 26(c)) | 應付關聯方款項(附註26(c)) | 106 | 106 |
| Others | 其他 | 4,791 | 5,036 |
| Total | 總計 | 148,775 | 187,020 |

17. EXPENSES BY NATURE

Expenses included in cost of sales, distribution expenses and administrative expenses are analysed as follows:

17. 按性質劃分的開支

計入銷售成本、經銷開支及行政開 支的開支分析如下:

Unaudited 未經審計 Six months ended 30 June 截至6月30日止六個月

| | | 2024 2024年 RMB'000 人民幣千元 | 2023 2023年 RMB'000 人民幣千元 |
|--|---------------|-----------------------------------|-----------------------------------|
| Changes in inventories of finished goods | 製成品存貨變動 | 18,601 | 76,524 |
| Raw materials and consumables used | 已使用原材料及耗材 | 1,737,047 | 1,517,617 |
| Employee benefit expenses | 僱員褔利開支 | 311,661 | 247,028 |
| Transportation and related charges | 運輸及相關支出 | 101,238 | 77,406 |
| Advertising and other marketing expenses | 廣告及其他營銷開支 | 82,931 | 34,611 |
| Depreciation of property, plant and | 物業、廠房及設備折舊 | | |
| equipment (Note 8) | (附註8) | 79,805 | 70,891 |
| Utilities | 公共事業 | 50,718 | 35,268 |
| Warehouse expenses | 倉儲費用 | 27,149 | 22,224 |
| Depreciation of right-of-use assets (Note 9) | 使用權資產折舊(附註9) | 16,648 | 19,360 |
| Taxes and surcharges | 税項及附加費 | 19,979 | 18,634 |
| Travel and entertainment expenses | 差旅及招待費 | 23,798 | 20,648 |
| Technical supporting fees, professional fees | 技術支援費用、專業費用及 | | |
| and other services fees | 其他服務費用 | 17,828 | 14,734 |
| Maintenance costs | 維護費用 | 10,280 | 8,254 |
| Expense relating to short-term leases not | 與短期租賃有關但不計入租賃 | · | |
| included in lease liabilities (Note 9) | 負債的開支(附註9) | 5,524 | 4,357 |
| Amortisation of intangible assets (Note 7) | 無形資產攤銷(附註7) | 3,631 | 3,256 |
| Auditor's remuneration | 核數師薪酬 | 993 | 993 |
| Write off of obsolete inventories | 存貨報廢 | 1,512 | 2,289 |
| Other expenses | 其他開支 | 32,542 | 24,137 |
| Total | 總計 | 2,541,885 | 2,198,231 |

18. OTHER INCOME AND GAINS - NET

18. 其他收入及收益淨額

Unaudited 未經審計 Six months ended 30 June 截至6月30日止六個月

| | | 2024 2024年 | 2023 2023年 |
|---|---------------|---------------|---------------|
| | | RMB'000 | RMB'000 |
| | | 人民幣千元 | 人民幣千元 |
| Government grants (Note) | 政府補助(附註) | 27,241 | 42,969 |
| Change in fair value of financial assets at | 按公平值計入損益的金融資產 | | |
| fair value through profit or loss | 的公平值變動 | 12,717 | 6,543 |
| Net foreign exchange (losses)/gains | 外匯(虧損)/收益淨額 | (17,976) | 28,561 |
| Sales of scrap materials | 廢料銷售 | 4,278 | 7,050 |
| Losses on disposal/write-off of property, | 處置/報廢物業、廠房及設備 | | |
| plant and equipment | 的虧損 | (112) | (5,462) |
| Donation | 捐贈 | (711) | _ |
| Others | 其他 | 3,529 | 773 |
| Total | 總計 | 28,966 | 80,434 |

Note:

Government grant is mainly from government subsidy income. There are no unfulfilled conditions or other contingencies attaching to these grants. The Group did not benefit directly from any other forms of government assistance.

附註:

政府補助主要來自政府補貼收入。概無 有關該等補助的未履行情況或其他或然 情況。本集團並無直接受惠於任何其他 形式的政府資助。

19. FINANCE INCOME - NET

19. 融資收入淨額

Unaudited 未經審計 Six months ended 30 June 截至6月30日止六個月

| | | 2024 2024年 RMB'000 人民幣千元 | 2023 2023年 RMB'000 人民幣千元 |
|--|------------------|-----------------------------------|-----------------------------------|
| Finance income - Interest income | 融資收入 - 利息收入 | 47,997 | 30,840 |
| Finance costs - Interest on lease liabilities | 融資成本 - 租賃負債利息 | (2,442) | (2,343) |
| Finance income – net | 融資收入淨額 | 45,555 | 28,497 |

20. INCOME TAX EXPENSE

20. 所得税開支

Unaudited 未經審計 Six months ended 30 June 截至6月30日止六個月

| | | 0004 | 0000 |
|--------------------------------------|--------------|----------|---------|
| | | 2024 | 2023 |
| | | 2024年 | 2023年 |
| | | RMB'000 | RMB'000 |
| | | 人民幣千元 | 人民幣千元_ |
| Current income tax expense | 即期所得税開支 | 158,468 | 131,203 |
| Deferred income tax (credit)/expense | 遞延所得税(抵免)/開支 | (33,050) | 18,763 |
| Income tax expense | 所得税開支 | 125,418 | 149,966 |

Income tax expense is recognised based on management's estimate of the weighted average effective annual income tax rate expected for the full financial year. The estimated average annual tax rate used for the six months ended 30 June 2024 is approximately 27.3% (2023: 28.5%).

所得税開支乃根據管理層對預期整個財政年度的加權平均實際年度所得税税率的估計而確認。截至2024年6月30日止六個月使用的估計平均年度税率約為27.3%(2023年:28.5%)。

21. EARNINGS PER SHARE

(a) Basic earnings per share

Basic earnings per share for each of the six months ended 30 June 2024 and 2023 is calculated by dividing the profit of the Group attributable to the owners of the Company by the weighted average number of ordinary shares in issue, less the shares as held for the Company's RSU Scheme during the reporting period.

21. 每股盈利

(a) 每股基本盈利

截至2024年及2023年6月30 日止六個月的每股基本盈利乃 按本公司擁有人應佔本集團溢 利除以已發行普通股加權平均 數與報告期內根據本公司受限 制股份單位計劃持有的股份數 目的差額計算。

Unaudited 未經審計 Six months ended 30 June 截至6月30日止六個月

| | 2024 2024年 | 2023 2023年 |
|--|---------------|---------------|
| Profit attributable to owners of 本公司擁有人應佔溢利 the Company (RMB'000) (人民幣千元) | 308,280 | 357,825 |
| Weighted average number of ordinary 已發行普通股的加權平均數 shares in issue less shares held for the RSU Scheme (thousands) | 970,132 | 977,942 |
| Basic earnings per share (RMB cents) 每股基本盈利(人民幣分) | 31.78 | 36.59 |

21. EARNINGS PER SHARE (CONTINUED)

(b) Diluted earnings per share

Diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares.

21. 每股盈利(續)

(b) 每股攤薄盈利

每股攤薄盈利透過調整發行在 外普通股的加權平均數以假設 轉換所有潛在攤薄普通股而計 算。

Unaudited 未經審計 Six months ended 30 June 截至6月30日止六個月

| | | 2024 2024年 | 2023 2023年 |
|--|---|---------------|---------------|
| Profit attributable to owners of the Company and profit used to determine diluted earnings per share (RMB'000) | 本公司擁有人應佔溢利及用於 釐定每股攤薄盈利的溢利 (人民幣千元) | 308,280 | 357,825 |
| Weighted average number of ordinary shares in issue less shares held for the RSU Scheme (thousands) Adjustment for - Restricted Shares (thousands) | 已發行普通股的加權平均數 減去就受限制股份單位計劃 持有的股份(千股) 就以下項目調整 - 受限制股份(千股) | 970,132 | 977,942 |
| Weighted average number of shares for diluted earnings per shares (thousands) | 每股攤薄盈利的加權平均股數 (千股) | 970,165 | 977,942 |
| Diluted earnings per share (RMB cents) | 每股攤薄盈利(人民幣分) | 31.78 | 36.59 |

21. EARNINGS PER SHARE (CONTINUED)

(b) Diluted earnings per share (Continued)

For the six months ended 30 June 2024, diluted earnings per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company's potentially dilutive ordinary shares comprised shares which may be vested under the Share Award Scheme of the Company. A calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market price of the Company's shares) based on the monetary value of the subscription rights attached to the outstanding shares granted under the Share Award Scheme (defined as the "Restricted Shares"). The number of shares calculated as above is compared with the number of shares that would have been vested in respect of the Restricted Shares.

For the six months ended 30 June 2023, the Group did not have any dilutive potential shares.

21. 每股盈利(續)

(b) 每股攤薄盈利(續)

截至2024年6月30日止六個 月,每股攤薄盈利乃通過調整 發行在外的普通股加權平均數 計算,以假設所有潛在攤薄普 通股經已轉換。本公司的潛在 攤薄普通股包括根據本公司股 份獎勵計劃可能歸屬的股份。 根據股份獎勵計劃授出的發行 在外股份(定義為「受限制股 份1) 所附帶的認購權貨幣價 值,計算應可以公平值(按本 公司股份的期內平均市價釐 定) 收購的股份數目。上述所 計算的股份數目乃與受限制股 份可獲歸屬的股份數目作比 較。

截至2023年6月30日止六個 月,本集團並無任何潛在攤薄 股份。

22. DIVIDENDS 22. 股息

- (a) Dividends payable to owners of the Company attributable to the current financial period
- (a) 本財政期間應付本公司擁有人 的股息

Unaudited 未經審計 Six months ended 30 June 截至6月30日止六個月

| | | 2024 | 2023 |
|---|----------------|---------|---------|
| | | 2024年 | 2023年 |
| | | RMB'000 | RMB'000 |
| | | 人民幣千元 | 人民幣千元 |
| Interim dividend declared after the end | 中期期末後宣派的中期股息 | | |
| of the interim period of RMB0.2825 | 每股普通股人民幣0.2825 | | |
| per ordinary share, payable out of | 元,以本公司保留盈利派付 | | |
| retained earnings of the Company | | 292,868 | |

The interim dividend has not been recognised as a liability at the end of the reporting period. 於報告期末,並無確認中期股 息為負債。

22. DIVIDENDS (CONTINUED)

(b) Dividends paid to owners of the Company attributable to the previous financial year

22. 股息(續)

(b) 過往財政年度已付本公司擁有 人的股息

> Unaudited 未經審計

Six months ended 30 June 截至6月30日止六個月

| | | 2024 2024年 RMB'000 人民幣千元 | 2023 2023年 RMB'000 人民幣千元 |
|--|--|-----------------------------------|-----------------------------------|
| Final dividend in respect of the year ended 31 December 2023, approved and paid during the reporting period, of RMB0.74 per ordinary share, paid out of retained earnings of the | 於報告期內批准及派付的截至 2023年12月31日止年度末 期股息,每股普通股人民幣 0.74元,以本公司保留盈利 派付 | | |
| Company | | 719,183 | 179,312 |

During the six months ended 30 June 2024 and 2023, the amounts of dividends paid are net of the dividends of RMB49,446,000 and RMB12,322,000 attributable to the shares held for the RSU Scheme respectively.

截至2024年及2023年6月30日止六個月,已付股息金額分別扣除就受限制股份單位計劃所持股份應佔的股息人民幣49,446,000元及人民幣12,322,000元。

23. SHARE-BASED COMPENSATION

Restricted Share Unit Scheme ("RSU" Scheme)

The Company adopted the RSU Scheme on 24 February 2016 with a duration of 10 years commencing from the adoption date. The objective of the RSU Scheme is to encourage and retain selected participants which include directors, employees, officers, and distributors of the Group, to work with the Group and to provide additional incentive for them to achieve performance goals.

Under the RSU Scheme, the Company repurchased 53,680,000 ordinary shares from JLJH YIHAI Ltd., one of the shareholders of the Company, at a total consideration of US\$638,108 (equivalent to RMB4,166,000) in 2016. The shares under the RSU Scheme have been changed to 77,220,000 after the capitalisation issue on 13 July 2016. These RSU shares have been held by Vistra Trust (Hong Kong) Limited ("RSU Trustee") in trust for the benefit of the participants to the scheme and will be released to participants upon vesting of each RSU.

The maximum number of ordinary shares that may be awarded by the Board of Directors of the Company pursuant to the Share Award Scheme must not, on an aggregate basis, exceed 10% of the issued ordinary shares in the share capital of the Company as at 24 February 2016.

The fair value of Restricted Shares based on the market value of the Company's shares on the grant date is charged to profit or loss as employee benefit expenses of the Group over the vesting period of the awarded shares.

The Group has granted an aggregate of 10,652,000 shares under the Share Award Scheme and all of these awarded shares were vested before 31 December 2019.

23. 股份為基礎的報酬

受限制股份單位計劃(「受限制股份單位」計劃)

本公司於2016年2月24日採納受限制股份單位計劃,於採納日起計為期10年。受限制股份單位計劃的目的是鼓勵及挽留選定的參與者(包括本集團董事、僱員、高級管理人員及經銷商)於本集團任職並向彼等提供額外誘因達成表現目標。

根據受限制股份單位計劃,於2016年,本公司自本公司其中一名股東JLJH YIHAI Ltd.購回53,680,000股普通股,總代價為638,108美元(相等於人民幣4,166,000元)。於2016年7月13日資本化發行後變限制股份單位計劃中的股份已變變為77,220,000股。該等受限制股份單位股份以信託方式由Vistra Trust (Hong Kong) Limited(「受限制股份單位受託人」)就計劃參與者的利益持有,並將於每個受限制股份單位歸屬後發放予參與者。

本公司董事會可根據股份獎勵計劃 授出的普通股數目上限總計不得超 過本公司於2016年2月24日的股本 中已發行普通股的10%。

受限制股份的公平值乃基於本公司 股份於授出日的市值,於獎勵股份 歸屬期內在損益扣除為本集團僱員 福利開支。

本集團根據股份獎勵計劃授出合共 10,652,000股股份,所有相關獎勵 股份已於2019年12月31日前歸屬。

23. SHARE-BASED COMPENSATION (CONTINUED)

Restricted Share Unit Scheme ("RSU" Scheme) (Continued)

In November 2023, the Group has granted 125,000 RSUs, representing 125,000 shares of the Company, to one eligible participant with the vesting period of one year. The number of shares available for grant under the RSU Scheme as at 30 June 2024 was 66.443,000.

During the six months ended 30 June 2024 and 2023, there were no awarded shares granted, vested, forfeited, cancelled or expired.

The fair value of the Restricted Share Award Scheme is charged to profit or loss over the vesting period of the awarded shares. The related amount charged to profit or loss during the six months ended 30 June 2024 amounted to approximately RMB762,000 (2023: Nil).

24. CONTINGENT LIABILITIES

As at 30 June 2024, the Group did not have any material contingent liabilities (As at 31 December 2023: Nil).

23. 股份為基礎的報酬(續)

受限制股份單位計劃(「受限制股份單位」計劃)(續)

於2023年11月,本集團向一名合資格參與者授出125,000個受限制股份單位(相當於本公司125,000股股份),歸屬期為一年。於2024年6月30日,根據受限制股份單位計劃可供授出的股份數目為66,443,000股。

截至2024年及2023年6月30日止 六個月,概無獎勵股份已授出、歸 屬、沒收、註銷或屆滿。

受限制股份獎勵計劃的公平值於獎勵股份的歸屬期內按計入損益。截至2024年6月30日止六個月,計入損益的相關金額約為人民幣762,000元(2023年:零)。

24. 或然負債

於2024年6月30日,本集團並無任何重大或然負債(於2023年12月31日:零)。

25. COMMITMENTS

Capital commitments

Significant capital expenditure contracted for at the end of the reporting period but not recognised as liabilities is as follow:

25. 承擔

資本承擔

於報告期末已訂約但未確認為負債 的重大資本開支如下:

| Unaudited | Audited |
|-----------|-------------|
| 未經審計 | 經審計 |
| As at | As at |
| 30 June | 31 December |
| 2024 | 2023 |
| 於2024年 | 於2023年 |
| 6月30日 | 12月31日 |
| RMB'000 | RMB'000 |
| 人民幣千元 | 人民幣千元 |
| 258,195 | 230,081 |

Property, plant and equipment

物業、廠房及設備

In July 2021, the Group entered into a limited partnership agreement with Yunfeng Fund IV with a total investment amount of US\$5 million. As at 30 June 2024 and 31 December 2023, the remaining balance of the investment commitment was US\$2.8 million (equivalent to approximately RMB19.7 million).

於2021年7月,本集團與雲峰基金IV訂立一份有限合夥協議,總投資額為5百萬美元。於2024年6月30日及2023年12月31日,投資承擔的餘額為2.8百萬美元(相當於約人民幣19.7百萬元)。

26. SIGNIFICANT RELATED PARTY TRANSACTIONS

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operation decisions. Parties are also considered to be related if they are subject to common control. Members of key management of the Group and their close family member are also considered as related parties. The ultimate controlling parties are Mr. Zhang Yong and his spouse namely Ms. Shu Ping (collectively the "Controlling Shareholders").

Save as disclosed elsewhere in this interim condensed consolidated financial information, the Group has the following significant related party transactions which were carried out in the normal course of the Group's business and were determined based on mutually agreed terms.

All the transaction with related parties were conducted in accordance with the terms of contracts entered into between the Group and the related parties.

26. 重大關聯方交易

倘一方能夠直接或間接控制另一方 或對其財務及經營決策發揮重方, 會力,有關人士即被視為關聯方。 受共同控制者亦會被視為關聯方。 本集團主要管理層成員及其近親 會被視為關聯方。最終控股方為張 勇先生及其配偶舒萍女士(統稱「控 股股東」)。

除本中期簡明綜合財務資料其他地 方所披露者外,本集團有以下重大 關聯方交易於本集團日常業務過程 中進行,並按雙方同意的條款釐定。

所有與關聯方的交易乃根據本集團 及關聯方訂立的合約條款進行。

26. SIGNIFICANT RELATED PARTY TRANSACTIONS 26. 重大關聯方交易(*續*) (CONTINUED)

- (a) Transactions with companies beneficially owned by the Controlling Shareholders were as follows:
- (a) 與控股股東實益擁有的公司的 交易如下:

Unaudited 未經審計 Six months ended 30 June 截至6月30日止六個月

| | | 2024 | 2023 |
|-------------------|------|---------|---------|
| | | 2024年 | 2023年 |
| | | RMB'000 | RMB'000 |
| | | 人民幣千元 | 人民幣千元 |
| Sales of goods | 銷售商品 | 989,072 | 887,339 |
| Purchase of goods | 購買貨品 | 1,060 | 2,166 |

(b) Key management compensation

(b) 主要管理層薪酬

Unaudited 未經審計 Six months ended 30 June

截至6月30日止六個月

| | | 2024 2024年 RMB'000 人民幣千元 | 2023 2023年 RMB'000 人民幣千元 |
|---|------------------------------|-----------------------------------|-----------------------------------|
| Wages, salaries and bonuses Contributions to pension plans Other benefits | 工資、薪金及花紅 退休金計劃的供款 其他福利 | 9,864 176 103 | 9,735 189 94 |
| Total | 總計 | 10,143 | 10,018 |

26. SIGNIFICANT RELATED PARTY TRANSACTIONS 26. 重大關聯方交易(*續*) (CONTINUED)

- (c) Balances with companies beneficially owned by the Controlling Shareholders were as follows:
- (c) 與控股股東實益擁有的公司的 結餘如下:

| | | Unaudited | Audited |
|-----------------------------|-------------|-----------|-------------|
| | | 未經審計 | 經審計 |
| | | As at | As at |
| | | 30 June | 31 December |
| | | 2024 | 2023 |
| | | 於2024年 | 於2023年 |
| | | 6月30日 | 12月31日 |
| | | RMB'000 | RMB'000 |
| | | 人民幣千元 | 人民幣千元 |
| Assets | 資產 | | |
| Trade receivables | 貿易應收款項 | 183,191 | 246,987 |
| Liabilities | 負債 | | |
| Trade payables | 貿易應付款項 | _ | 791 |
| Other payables and accruals | 其他應付款項及應計費用 | 106 | 106 |
| Contract liabilities | 合約負債 | 197 | 227 |
| | | 303 | 1,124 |

(d) Free trademark license agreement

On 1 December 2015, the Group entered into two trademark license agreements with Sichuan Haidilao Catering Co., Ltd. ("Sichuan Haidilao", a company beneficially owned by the Controlling Shareholders) in respect of certain trademarks which had been registered by the name of Sichuan Haidilao in the Mainland China and certain trademarks which are in the process of registration by Sichuan Haidilao in the Mainland China (collectively, the "Trademark License Agreements"), pursuant to which Sichuan Haidilao agreed to license such trademarks for the Group to use in connection with the Group's operations on an exclusive and royalty-free basis for a perpetual term commencing from 1 January 2007 to the extent permissible under the Rules Governing the Listing of Securities Rules of The Stock Exchange of Hong Kong Limited, relevant laws and regulations.

(d) 免費商標授權協議

於2015年12月1日,本集團 就以四川海底撈名義在中國內 地註冊的若干商標,及四川海 底撈正在中國內地註冊的若干 商標與四川海底撈餐飲股份有 限公司(「四川海底撈」,由控 股股東實益擁有的公司)四川 海底撈訂立兩項商標授權協議 (統稱「商標授權協議」),據 此,四川海底撈同意授權本集 團於本集團的業務使用該等商 標,商標授權由2007年1月1 日起為無限期、獨家及免版權 費,惟須遵守香港聯合交易所 有限公司證券上市規則、相關 法律及法規。

